## **A Typical Retail Plan**

Mon	Tue	Wed	Thur	Fri	Sat	Sun
<b>200 cats</b>		Collect	200	Del	Collect 200	
out		200	cats out	Orders	2 ½ hrs	
1 ½ hrs		2 ½ hrs	1 ½ hrs	3 ½ hrs		

Total hours worked 11 <sup>1</sup>/<sub>2</sub> hrs Approx.

National average orders are £1.00 per catalogue.

**200 cats out twice = £400 of orders** 

**£400 x 4 weeks = £1,600 of orders** 

You will earn 33% s.p.v. x £1,600 = <u>£337.86</u> (*Cash*)

Plus 13% s.p.v. x  $\pounds$ 1,600 =  $\pounds$ 133.09 (Bonus Cheque)

TOTAL EARNED IN MONTH (4 WEEKS) =

## <u>£470.95</u>

TOTAL EARNED IN WEEK...£117.73