

# TEAMtalk

Issue 7  
April 2012

Kleeneze in the  
heart of the  
community



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**ezespa** gets off to a great start, see all this  
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*Kleeneze*<sup>®</sup>

# Editor's note



A few months ago, my mother decided she was going to rid the attic of all the clutter. As a result of her long-overdue decision, the rest of the family were somewhat dismayed to find that they were the new recipients of boxes and boxes of her treasures.

Like many mothers, she'd kept mine and my brother's 'artwork' from when we were still crafting by finger rather than paintbrush and – incredibly – every single school book we'd ever used and doodled on. Sentimentality out the window, she dumped the lot with me and went back to coo happily at her newly emptied attic space.

Hours of sifting through bits of paper adorned with glued-on macaroni pieces and glitter, begging letters to the tooth fairy/Father Christmas/the Easter Bunny (anybody who had something to offer really) and random dolls' limbs later and I chanced upon a newsletter.

I was seven when I'd written it and I'd given it out to every single neighbour on my street. It contained all the important news (mainly what the pet population had been up to, where the quality puddles were in case anyone wanted to splash around in their wellies – with a hand-drawn map - a recipe and a crossword). What I love about that newsletter, though, is that it shows how strong the community spirit was in that street. I knew all the neighbours, they knew me and everyone looked out for each other. In 2012, my mother still lives in that same street as we did back then, but those neighbours have moved on and in their place arrived people who seemed to want to keep themselves to themselves.

A quick poll around my friends has shown that nowadays we really only know our immediate neighbours and sadly sometimes not even that. There certainly isn't the community spirit that existed when I was younger and really no place for a seven-year-old's newsletter. Contact between people in communities is becoming rarer all the time – the slow decline of regional newspapers, shops and services is local proof of this.

This is why your role as a Kleeneze Distributor is even more important than ever. If you've ever thought that you're simply providing a service and building a business at the same time, think again. What you do every day is far more important than that.

We asked our Facebook friends if they'd ever gone beyond the call of duty for their customers and the feedback was immense. The door to door service you provide is, for many elderly customers, the only contact they have with another person. To be a constant presence within a community is such an important part in keeping it alive, so please never take it for granted.

It's not just your local communities that you're helping keep alive either. The Distributor community continues to be one like no other. The support and help you all offer each other every day cannot be found in any other workplace, neighbourhood or any other walk of life. It's incredibly special and something to be very proud of.

As I write this, the team at HQ are returning from Falkirk and the second Kleeneze LIVE! event where that sense of community was on display once more. Go on, I challenge you to find another arena where everyone will cheer you on for building your income. All answers on a postcard to Team Talk!

If I haven't already, I hope to see you soon at one of the remaining Kleeneze LIVE! events and until then keep on creating that fantastic community spirit on behalf of seven-year-old me!

*Xenia*

**Xenia Poole**, Editor in Chief  
Xenia.poole@kleeneze.co.uk

If you've ever thought that you're simply providing a service and building a business at the same time, think again. What you do every day is far more important than that.







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## **Top earners in Period 3**

Find out how much our top earners achieved in the four week Period along with what you could buy for it!

# On your marks... get set... go build your business!



No one's going to scoff at a little extra cash, especially when you're first starting out on your Kleeneze journey. That's why we've created an incentive that will reward those new starters who start building their business from the off.

**This achievable incentive means that your new starters could earn a cash bonus of anything from £50 to £500!**

The Nifty Fifty incentive is for anyone who has joined the business between 9.16pm on Thursday 5 April 2012 and 9.15pm Thursday 7 June 2012.

- If you've started between these dates, all you need to do is retail a minimum of £250/€300 within four weeks of registration.

During this same first four weeks, you need to introduce a team member who also produces £250/€300 of personal retail within their first four weeks.

Do that and you'll get a £50/€60 bonus!

As an added bonus, for every new Distributor that you initiate within that four week Period and achieves the £250/€300 retail, you'll get an additional £50/€60. Plus they'll be able to take part in the Nifty Fifty too!

As this is up to a maximum of 10 initiations, that could mean an extra £500/€600 in your pocket just for building up your team!

\* Please note, all qualifying orders must have been paid off in full within 21 days of receipt of invoice.

\* The £50 will be automatically credited to your account

What an amazing end to Period 3. So many fantastic success stories are flying around the network right now of how your business plans and aspirations for 2012 are taking shape.

So many new people are going into qualification for Miami and now with the last push for Period 4 to get into qualification there is everything to play for. Of course those of you already in qualification are working hard to ensure you have re-qualified 3 times by the end of Period 9 so the network is simply buzzing with activity.

Team HQ continue with the regional LIVE! roadshows kicking off with a fabulous packed room of 600 distributors in Warwick last month - more than we were expecting. In fact, we even had to put out more chairs.

If you haven't booked your place for one of these up-and-coming events full details can be found in EWB.

To help you in your sponsoring efforts, accelerate your income and help you grow teams, this month saw the launch of our Nifty Fifty incentive. What a fabulous opportunity for every new person who joins us to bag up to an extra £500 cash bonus in their first 4 weeks - just by offering our wonderful business to others and helping them change their lives for the better.

Congratulations to all of our Personal Best achievers! Below, you'll find the names of those who beat their personal best for the year in the two weeks over Easter. This brilliant achievement not only saw they won an Income Kit, but also gave an added boost to their income.

As I go around the country and meet more and more of you I am so amazed by the incomes that are being generated. I don't know about you but I was brought up not to tell people what you earn. However, in this business we can be very proud of these earnings because unlike traditional jobs, the top incomes are not limited to a select few. In Kleeneze the people earning these life changing amounts are on hand to help and inspire you with their teachings so you too can be just as successful as they are.

## Personal best qualifiers

Brian & Grainne Quigley  
Karin Peat  
Saifee & Farhat Husein  
Allan & Jane Davey  
Jason Taggart & Leigh Beevers  
Graham & Anna-Louise Curwen  
Reine Valfridsson  
Roshna Patel  
Liam & Lisa Guatella  
David Goacher  
Michael Mc Guinness & Louise Hughes  
Thomas Power  
Kevin Sansam  
Richard Prenderville  
Mike & Anne Airey  
Leonarda & Antonio Piliero  
Margaret Curtis  
Shirley Barr  
Jill & David Mason  
Matthew & Vicky Williams  
Brian & Jenny Fisher  
David Bruce  
Simon & Sara Whitting  
Jason Mercer  
Robin Hibbert  
Jayne & Gary Burcombe  
Jonathan Whitwell  
Lesley Diamond  
Paul Driscoll  
Alexander Watson  
Teresa Watson  
Adam Pettitt  
James Bunting  
Allison Voller & David Armstrong  
Simon Redgell  
Alan & Jean Cane

Emma Beardsley & Christopher Murrills  
Peter Stewart  
Nigel Peacock  
Kenneth & Linda Fisher  
Shirley Briggs Burrows  
Peter Stanley  
Naomi Jordan  
Stuart & Natasha Currey  
Marc Donnelly  
Angela Kowalczyk  
Rebecca Phoenix & Mark Baxter  
Sheila Pruden  
Angela & Andrew Sweetman  
Rhian & E Anthony Jones  
Valerie & Charles Shaw  
Joe Mckeigue  
Cathy Speirs  
Matthew Tomlinson  
Amanda & Leo Ten Bruggencate  
Mike Ford  
Philip & Lynne Towning  
John Parkin  
Jeff Chandler  
Louise Thompson  
Sarah & Ryan Green  
Evelyn & Michael Vernon  
Peter & Caren Neesham  
Alan Sakke  
Aaron & Valerie Farmer  
David Hicks  
Martin Banks & Helen Fitzgerald  
Martin Tooze  
Matt Pritchard  
Ian & Karen Rapstone  
Phil Mcanespie  
Karen Clark & Keith Bambury

Ivonne Meisel  
Michelle Emmerson  
Lee & Caroline Gillis  
Nigel Wilkes  
Kieran Yates  
Stephanie Tompsett  
Sharon & Craig Davis  
Robert & Sharon Shearer  
David Wise  
Madelain Lawrence  
Sue & Nick Bartlett  
Jean Sidhu & Antony Watkins  
Nigel Le Long  
Steven Serrette  
Andrew & Lorraine Cotton  
Deborah Bennett & Yvonne Clark  
Fangmei Shen  
Barry White  
Kelly Howe  
Jordan Watkins  
Pam & Peter Thompson  
Jeremy Clarke  
Celia & Daniel Jones  
Michael & Diane Ruth Mccaul  
John Poole  
Chris & Annette Wright  
Michelle & Paul Tucker  
Julie & Peter Bellotti  
Lucy Ward  
Daniel Dyson & Penny Black  
Debbie Segar  
Seamus Gallagher  
John & Susan Blair  
Karen Hall & Robert Evans  
Ernie & Andrea Hickman  
Kenneth Pye

Gavin Hart  
Daphne Stevens  
Avis Dolan-Abrahams & Brian Boniface  
Lloyd Andrews & Martyn Hatfield  
Julian West  
Colin Smith & Linda Baulk  
Everton & Maxine Wynter  
Elizabeth & Martin Lloyd  
Paul & Helen Wilson  
Simon Croft  
Ian & Carol Curley  
David Wilson & Julie Knight  
Stephen Gibson & Kim Elburg  
Richard & Helen Peuleve  
Darrell Blackman  
Fay & Andrew Roe  
Lisa Hankin  
Steven Divito  
Melvyn Nash  
Valerie & Anthony Kitcat  
Lynda Platts & Pauline Bell  
Trevor Cromie  
Brian & Diane Holmwood  
Gavin Currie  
Heather & Alan Brown  
Richard Radbourne  
& Yvonne Kirk  
Barry Cohen  
Michael & Sandy Moran  
Margaret & Ian Foster  
John & Karen White  
Pauline Francis  
Andrea Harding  
Samantha Rushton & Dean Worrall  
Ian Smith

Danny Barden & Wendy Hodges  
Camilla & David Cadman  
David & Christine Rhodes  
Elizabeth Watkins  
Kira & Andrew Thomas  
Matleena Elonheimo  
Kerry Edees  
Susan Perry & Raymond Walls  
Anthony Stoddart  
William & Suzanne Crossen  
Su & Jas Bains  
Donald & Barbara Davies  
Barry King  
Jackie Hudson & Katherine Oughton  
Alexandru & Ionela Ionescu  
Rodney & Jennifer Stainsby  
Sabine & Robert Evans  
Louise Morey  
Ian Gower  
Shelley Colman  
Eric & Maureen Darling  
Rebecca Dyce & Dean Marsh  
Paul & Karen Dean  
Simon Gibson  
Sarah & Wayne Marshall  
Glyn Thompson  
Stephen & Elizabeth Smith  
Michaela Johnstone  
Catherine Bailey  
Jill Willey  
Pauline Johnson  
Helen & Andrew Walsh

That is what has inspired our new back cover - which we hope you love - featuring our top 10 earners and their average earnings over 4 weeks. It's a great recruitment tool for you to show others and inspire you towards your future goals.

Everything is possible in this awesome business just remember: dreams come in a size too big so we can grow into them.

You too can turn those dreams into your reality when you listen, learn and do the same things as these amazingly successful individuals.

Everyone in Kleeneze believes in you and wants to help and support you to grow your business to the level of your goals and aspirations.



Looking forward to seeing you all very soon.

Much love,  
*Lisa*



# Dress your shop window up for extra profits



Every retail business knows that getting customers through the door is the most important step toward making a sale. You may not have a traditional shop; however this is a step that you cannot afford to miss out.

Your shop window is your catalogue pack. Used effectively, it can bring you new customers, enhance the image of your business and, above all, is a major tool in increasing your sales.

It's not rocket science to figure out why the front cover product is usually our best selling one! More than half of all purchase decisions are made on impulse, so your catalogue pack provides a massive opportunity to influence whether your customers buy from you or from someone else.

The new-look Kleeneze Spring Summer combined book is now out and with a sleek front cover design and offer, gives an upmarket feel to the catalogue. Smaller in size, but jam-packed with just as many great quality products, the new catalogue is also lighter for you to carry – just an added bonus!



## Spring Summer Issue 2 also features our brand new Houseproud range.

The Houseproud range is a selection of five of our most popular products – **Wipe Out Stain Remover, Leather Wipes, Toilet Seat Wipes, Carpet Foam and Furniture Restorer**. It's been given a fantastic retro re-design and each of the products has its own champion; personalities that feature on the labels of the product, as well as promotional material, reminding your customers that they bought that great product they used from you, their Kleeneze distributor.

**You only have seconds to attract a person's attention, so make sure your catalogue pack has a fresh new look with Spring/Summer Issue 2.**

**Spring / Summer 2012 is available now in Income Kits:**

**1 x UK Income kit, code: 02623, £32**

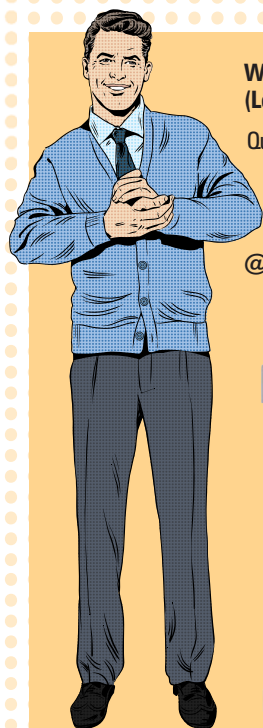
**2 x UK Income kit (free handling), code: 02356, £64**

**1 x ROI Income kit, code: 02747, €28.40**

**2 x ROI Income kit (free handling), code: 02437, €56.80**



In fact, they even have their own Twitter accounts.  
Why don't you follow our new characters to see what they're doing  
and share their product information with your Twitter followers!



**Walter Houseproud**  
(Leather Wipes – page 55)

Quality Control manager  
Walter is married to  
Betty and they have  
two teenage children.

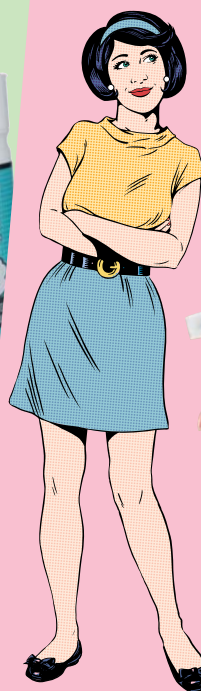
@WaltHouseproud



**Betty Houseproud**  
(Toilet Seat Wipes – page 77)

Betty is married to Walter  
with two children and  
works as a doctor's  
receptionist.

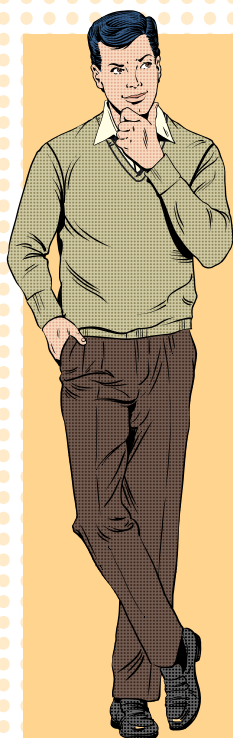
@BettyHouseproud



**Linda Houseproud**  
(Stain Remover – page 53)

Linda is a single mum with  
two daughters and works  
part time in a clothes shop.  
She is Betty's niece.

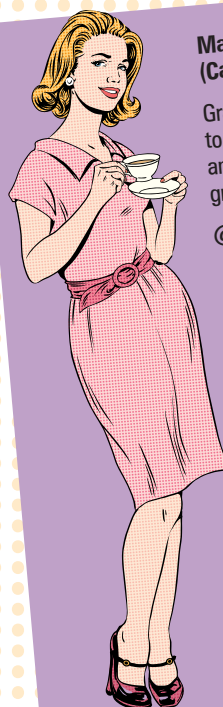
@LindaHouseproud



**Tom Houseproud** (Furniture  
Restorer – page 54)

Tom is Linda's brother, he  
lives with his girlfriend Katie  
and their cat Fuzz.

@TomHouseproud



**Maureen Houseproud**  
(Carpet Foam – page 46)

Grandmother Maureen (Mo  
to her friends) loves baking  
and looking after the  
grandchildren

@MoHouseproud





# Above and beyond

The normal relationship between a retailer and a customer ends when the purchase has gone through. However, customers throughout the UK, Ireland and beyond are finding that their retailers are going beyond the call of duty long after their orders are delivered.

*"An elderly customer of mine wanted to buy a bird feeder, but didn't know how to work it. I told her I would do it. I went to the shop, bought a 2 litre bottle of lemonade, cut the bottle and fed the thread through. When we went out to hang it, her garden trellis had fallen down so I had to get a hammer and nails and spent an hour fixing it for her!"*

**Gary Baitson**

*"One of my customers had left me a note to drop the order off at her mothers across the road. When I got there, the lady in question was really panicking. She'd had a power cut and didn't know how to get the cooker working again – all the dinner had been prepared, her disabled husband couldn't help and she couldn't reach anyone. Needless to say, I had it working in three minutes and now I have her, her daughter and her granddaughter as customers!"*

**Luis E Cortes**

*"We always offer to put our customer's products together. With older customers, we offer to take their shopping and milk in. Recently, I had one lady customer who*



*cried because she'd been too ill to look through the book, so she won't see me next week and won't have any company. I'm going to put an hour and some cake aside and go round for a natter instead."*

**Grace Sassanelli**

*"Between Martin and I, we have paid utility bills, fed cats, taken customers out to lunch, done shopping, celebrated birthdays, mourned deaths and cried together. As a result of us going the extra mile, our customers are loyal and we've found some lovely, genuine people."*

**Caroline Roberts**

*"I've taken elderly customers to the doctors, put shelving units together, posted letters, put rubbish out, called an ambulance and stayed until I knew she was in good hands and chased a runaway dog! We will always help when where we can. Ahh, it's such a nice feeling!"*

**Nicola Mitchell**







*Andrew & Fay Roe*

*"I've helped fit light bulbs for my elderly customers and even helped someone clean out their goldfish tank. We've been in the business for fourteen years now and could have written several books on all our experiences!"*

**Fay Roe**

*"I was out collecting catalogues when one of my customer's doors slammed behind her. I stayed and looked after her baby, while her neighbour helped her gain access. Now that's trust."*

**Shirley Bonner-Jones**

*"I'm also a heating and air-conditioning engineer, so I have fixed customers' heating boilers, gas fires, leaking radiators, dodgy plumbing and a few electrical breakdowns whilst out delivering my Kleeneze products. I have put together countless broom and*



*Debbie & Allan Dewar*

*scrubbing brush handles, demonstrated lots of gadgets and had loads of fun doing it. Debbie and I have a fantastic bunch of customers who appreciate us as much as we appreciate them."*

**Allan Dewar**

*"I've helped a few of my elderly customers put shelves up, put together product orders and screw in lightbulbs. Most of my customers are now good friends too. I am blessed to have my own business with the support of a fab company. I feel part of a community, not a lone Distributor, but a team member and leader. Success means, to me, caring about your customers and fellow Distributors, and supporting others to build on their own self-development. Kleeneze has enabled me to do this."*

**Louise Mullins**

Let us know your feel-good stories at  
[teamtalk@kleeneze.co.uk](mailto:teamtalk@kleeneze.co.uk)

# It's all about getting the hits on your shop

In order to generate sales on your online shop, you need to get people visiting your site. Whether these people are existing customers or people who have never bought from you before, the more visits you get, the better.

The simplest way to make your existing customers aware of your shop is to include the web address of the shop – [www.kleenezeshop.com](http://www.kleenezeshop.com) - and your Distributor number in your catalogue packs. Your Distributor number is the vital part, as your customers will need to enter your number to register as your customer, which means whenever they log on and buy something in the future, you're automatically given the sale.

You can include this information in your catalogue pack on a day slip, your Distributor contact details sticker on the back of your catalogue or on a thank you slip.

*One Distributor who does this, and generates new customers for her online shop this way is Silver Distributor Jayne Grant.*

"I re-direct people to my online shop by using stickers on the catalogues I deliver and on my business cards.

I also leave copies of the current catalogue in cafés and other public places with my Kleeneze shop details.

"I point out that if they order online, it's easier than filling out an order form as they don't have to write out what they want by hand and they don't have to wait for me to pick it up. It's so much quicker.

I re-direct people to my online shop by using stickers on the catalogues I deliver and on my business cards

I also remind my customers that they can pay using their Paypal\* account, which lots of people have these days and again is much easier"

In the same way that you wouldn't just drop a catalogue pack with someone once, don't be afraid to remind them of your online shop after they've already visited it. This can be done the way Jayne describes or you can send them emails about the great range of Kleeneze products on the shop, including news of new products and offers.

You can find contact details of all your existing shop customers on the 'my contacts' section of your mykleeneze page.

One important thing to remember when advertising for your shop is that you will need to deliver the goods people buy, so be careful where you advertise.



*Ideal for Working Mums*





Ideal for Students

## Congratulations to our winners of the iPad2!

Silver Distributor, Neil Taylor and  
Silver Distributor, David Plumb.

Well done!

All they had to do to get a ticket in the draw was to complete a customer's online order.

If you are interested in downloading the Kleeneze app for your iPad, visit iTunes and search for Kleeneze. If you don't have an iPad, don't worry – we currently have a team of boffins working around the clock on the iPhone and Android versions, so watch this space!

*"I've been advising my existing customers that they can place orders online anytime, as well as filling in their order forms," explained competition winner, Neil.*

*"I've also had sales from people who aren't my customers, but who have visited the online shop and been allocated to me, which is great! It's worth while setting up your shop, as any sales from people near you who haven't been registered with a Distributor yet will go to your inbox."*



\* Using Paypal to accept payment from customers will need an independent agreement between the distributor and Paypal.

Kleeneze Ltd do not provide a facility for customers or distributors to pay using Paypal.

# Looking after the 'Golden Goose'

Silver Senior Executive Distributors, Peter and Myrna Wellock have been quietly building a reputation as being one of the Network's top sponsoring superstars. Team Talk caught up with the couple to find out exactly what it takes to build a team effectively and how they keep the momentum going.

## Can you tell us a bit about your background and how you became involved with Kleeneze?

Myrna and I stumbled across Kleeneze in September 1998. I had been a Police Sergeant with Greater Manchester Police and Myrna was a television researcher with Granada TV, but we felt the way forward in our lives was with business.

However, after a few very traumatic and extremely disappointing years in conventional business and losing every penny we had, we were on the brink of bankruptcy. Then, along came Kleeneze!

The opportunity blew us away immediately, the mathematics of the pay plan excited us, and as we were getting orders, we knew in our hearts that Kleeneze was going to be the vehicle to give us what we wanted.

Within our first month of joining Kleeneze, we started advertising and sponsoring new people into our team. This was tremendously exciting, as we could see that everything about Kleeneze worked providing we put the work in ourselves.

## How did you find the team-building side of Kleeneze when you first started?

We had absolute belief in the company, absolute belief in our sponsors, and absolute belief in ourselves, and so it was just a matter of time before we became successful in building a team.

We knew that to build a Kleeneze business we needed to sponsor, and so we had to generate an interest in others which we did by putting out thousands of flyers and cards each week, and a series of weekly newspaper lineage ads, as well as approaching our warm market. The only hurdles we had to overcome was developing the confidence to speak to people, but in fact we soon realised that this wasn't hard because we said exactly the same thing every time on each follow up call we did, so it wasn't long before it became second nature.

## In 2011, you were time after time at the top of Gavin Scott's league table. How did you ensure the consistency in your sponsoring?

We feel that it is important that when a prospect shows an interest we actually visit them to show them the business. Unless dictated by distance, we will not generally just send the sponsoring link as there is a good chance that the prospect will



not actually complete the registration form without us being there at the time. It is an unusual occurrence that we will leave a prospect's home without them completing the registration form in our presence! There are a few questions on the form which require explanation and we would rather be with them when they encounter these problems rather than the prospect becoming embarrassed in our absence and not completing the form at all.

We never know when someone joins us if they are going to be good, bad, or indifferent, but whichever way they decide to go we feel that we must give everyone the same support.

## How do you help your team with their sponsoring?

We help our team by training them to do exactly what we do, particularly as regards visiting the prospect (distance allowing) and not leaving it up to chance by sending a link. Even if the person says on the phone that they want to join, we would still advocate visiting them, as the registration form still needs to be completed 'fully'.





**There are a few options for new starters at the moment – Business Builder Kits, Break Free, Party Plan etc., which one do you approach prospects with?**

We have a system on an appointment at a prospects home of playing the 'Break Free' opportunity right down and only introducing it as a last resort once we have extolled the virtues of the Business Builder Kits, and they really can't afford to join otherwise. We never really know what one's needs are, or what they are best suited to, and so we always explain all the options open to them.

**You attended a master class at HQ with Neil Young not long ago. Were there any tips from that you could share that were helpful to you?**

The master class was superb and really opened our eyes as to how the Internet can be used to increase leads, and Myrna and I are currently putting our new found knowledge into practice. It is certainly an excellent add-on to our other activities.

**Once you sponsor someone in to your team, what's the next step?**

Once someone is introduced into our team our system is to keep in close contact with that person by phone and visiting them if local enough. It is important to phone someone on a very regular basis particularly in their first few weeks in the business to give them encouragement and motivation. We will also visit someone for a second time within the first few weeks for an induction as to what is available to them now they have some experience with the catalogues. We also encourage new people to come along to our Business Opportunity Meetings at their very earliest opportunity.

**You're building a track record of destination attendance, along with your team. How do you ensure you stay on track for incentives such as this?**

The most important thing about qualifying for overseas conferences is to have a strong bonding and work programme with those who wish to qualify. We meet up on a regular basis with those who are focused on the next conference and who are prepared to put in the work. We work out mathematically what is required, and everyone is given a programme to follow so that we all know if we are on track or things need tweaking at any particular point.

**You were awarded Gavin Scott's 'Blue Group' Distributor of the Year award for 2011, and you have a very healthy PSG. What advice would you give to old and new people alike if they either wanted to build an initial business or breathe new life and excitement into an existing business?**

Since joining Kleeneze we have seen so much success by simply following the system and embracing the whole package of what is available in the network. The secret is to make the decision to do whatever it takes; never challenge anything from your successful up-line; adopt a philosophy of accepting change where appropriate; never whinge about anything; keep positive; and never ever think that you cannot be taught anything. We have an amazing friendly, professional, exciting, spectacular, and adventurous 'Golden Goose'; and if we look after it very carefully and it will pay huge dividends at the end of the day.

# THE HEAT IS ON

The Miami criteria was blown open to new starters last month, as it was announced that everyone who has joined the business since January 2012 has now got until Period 6 to qualify at Gold. With new SED criteria too and people already in qualification for this fantastic incentive, the heat is really on!



Team Talk caught up with Director of Network Development, Michael Khatkar to get all the latest.

"Yes, the heat is very much on! And speaking of heat, one of the highlights of our up-coming trip has to be going to see that Miami Heat basketball

game at the American Airlines Arena. You really will have experienced nothing like it, especially combined with the full VIP Kleeneze experience.

There are so many aspects to Miami. If you're into your film culture, get ready to recognise every corner. It's been the home to some of the most popular movies of our time from the epic Scarface to the comedy There's Something About Mary. Oh, and not to forget the popular TV series, Miami Vice!

Miami is also very well-known for its art-deco history. Its Art Deco District is the largest collection of Art Deco architecture in the world and comprises hundreds of hotels, apartments and other structures erected between 1923 and 1943.

Then there's the nightlife. LIV has been named as the second greatest nightclub in the world and just happens to be at the hotel where you'll be staying! This is where the famous people come to party the night away and you could be joining them!

It's just a truly amazing city where truly amazing things can be found! While I was out there, I popped to the gym and, to give you an idea of just how unique this place is, the health drink they served there was laced with alcohol! Probably the best, yet least-productive, gym session I've ever had!

To sum it up, Miami has something for everyone and it's an opportunity you don't want to miss.

Most of our current qualifiers climbed up the Sales Plan to Gold at the end of last year. Now all you need to do is maintain it three more times. Remember, the main motivation for most people in joining this business is to make more money and the way you do this is through requalifying at your level. This is something you should be doing anyway, so why not reap an additional, incredible reward while you're at it.

For all those who have started this year, you now have until Period 6 to qualify at Gold (along with all the additional requirements). This has been done before! I've seen so many new people at Destinations when they've only been in the business a matter of months. As I've always said, if it's been done before, it can be done again and why not by you?

Don't forget, there's a new SED criteria too. Qualify at five-wide, three times in 2012 between Periods 1 and 9, plus have positive growth in your business and you'll have hit qualification for Miami. The minimum personal requirements remain the same.



Remember, if you have any questions about any aspect of qualification; do not hesitate to contact me at

**Michael.khatkar@kleeneze.co.uk**. There's also the Miami website for all the qualification criteria and programme details – **www.miami2012.co.uk**.

I hope to see you there!"



# Win an Income Kit!

For almost 9 decades, customers have been purchasing products from Kleeneze to make their lives a little easier.

**Here are our current top tens:**

## Combined Main Book

Code	Description	Page	Movement
083666	Ezecook Onion and Veg Chopper	15 (issue 1)	-
079871	Oven Mate Gel Set	59	↑2
060925	Super Nonstick Oven Liner	58	-
087963	Emery Set and Bottle Holder Offer	Back (issue 1)	↓2
081501	Sink Tidy	63	New
010766	Colour Change Filter	60	New
063932	Window Washer	174	New
024651	Fridge Freezer De-Icer	68	↓2
065170	Bio Drain Clear	65	New
011070	Wipeout Stain Remover	53	↓3

## Spring Special

Code	Description	Page	Movement
094145	Weed Remover	Front	-
094170	2 Garden Scoops	6	-
063932	Window Washer	3	-
094161	Garden Kneeler	7	-
094137	Weed Clear Brush	2	↑3
062111	Ground Spike	Back	-
095753	Grave Memorial	17	-
090417	Glow in the Dark Fairies	19	↑2
097250	Patio Cleaner	2	New
060828	Waspinator	32	New

## Win an Income Kit

You can win an Income Kit, with the newly designed catalogue, in this month's competition. All you need to do to be in with a chance of winning is name your or your customer's favourite Kleeneze product and tell us why.

Write in to us at [teamtalk@kleeneze.co.uk](mailto:teamtalk@kleeneze.co.uk), using the subject title 'Income Kit competition' by Friday 18 May 2012.

See the DSA for full terms and conditions.

Congratulations to last month's winners, who have snapped up 1 pack of our ezeSPA Vitamin C Infused Hand & Body Butter and 1 pack of our ezeSPA Muscle & Joint Gel.

**The answer was, of course, B – Lasagne!**

Jacqui & Steve Ellis, Karen Lucas, Amy Wratten, Sarah Green, Sandra Roper, Ivonne Meisel, Mark Tingley, Steve Gibson & Kim Elburg, Alison Beal & Geoffrey Ault, Kevin & Lisa Wright





Period 3 eze party  
recognition



Spring is in the air and the summer months and longer light evenings are fast approaching.

So many of you have embraced the additional income that ezeparty is offering you with party averages now increasing to well over £200 a party and an hourly rate of £20 an hour becoming not uncommon.

If you have been to any of the trainings being held around the country you will know how much we talk about 3 being the magic number for ezeparty:

1. Sales
2. Bookings
3. New distributors

Sales will follow when you have party bookings in your diary. Over 98% of party guests place an order and 75% of your new ezeparty distributors will come from your parties, providing you top and tail every party with your infomercial and offer 3 people the opportunity for more information (either at the party or by a telephone follow up the very next day). What if you don't have the party bookings in the first place?

In the world of party plan we have a term called pioneering - it is much like the 3 foot rule (anyone within 3 feet of you is someone you can talk to about your business opportunity or products.) Create opportunities! Talk to people and tell them what you do and how they could too. When they book a party or are interested in joining as a distributor, pioneering will give you the opportunity to reach out to many more people.

A pack a day will take **You** all the way.

**Create opportunities!**  
Talk to people and tell  
them what you do and  
how they could too.





## PERIOD 3 RECOGNITION

*Who is in the lead so far?*

### TOP 20 PERSONAL SALES

Anna-Marie Bennett	£1,515.60
Tony Fasulo & Julie White	£965.75
Martin Bell & Caroline Roberts	£898.70
Adaline Mcsorley	£834.20
Ian Hickton & Rachel Hickton	£825.80
Laurence Turner	£791.65
Kate Whitaker	£781.05
Elizabeth Skalski & Pamela Tweddle	£779.90
Lindsey Field	£768.75
Trica Hayward & Steven Hayward	£765.50
Simon Patmore & Alison Patmore	£746.45
Emma Richards & Antony Richards	£742.55
Melissa Squires & Ian Slade	£739.55
Jillian Griffiths & Peter Griffiths	£728.10
Lisa-Marie Davies	£711.65
Julie Mason & Martyn Mason	£707.85
Louise Wilson & David Wilson	£703.65
Andrew Boswell & Sue Boswell	£699.10
Rhian Jones & E Anthony Jones	£689.70
David Wilson & Julie Knight	£687.45
Kurt Hansen & Tracy Hansen	£677.80

### AVERAGE SALES

Tina George	£280.40
Nicky Buckland & Jonathan Buckland	£271.75
Sharon Davis & Craig Davis	£267.45
James White & Jane White	£249.40
Lisa-Marie Davies	£237.22
Gary Bennett & Patricia Bennett	£237.05
Jo Griffiths	£230.90
Eamon Lynch & Marie Ryan	£230.20
Rhian Jones & E Anthony Jones	£229.90
Beverley Wilson	£216.28

### SALES PER ATTENDEE

Richard Haydon & Gill Pritchard	£105.30
Sally Edmond	£103.85
Mike Gough & Dawn Gough	£103.75
Kerry Wallace & Jonathan Collins	£47.58
Dave Horton & Susie Horton	£40.78
Jennifer Guy & Alan Guy	£37.20
Beryl Wynter & Aaron Smalling	£37.01
Sue Phoenix	£36.35
Jennifer Bell & Geoffrey Bell	£34.90
Samantha Carr	£34.50

### TOP NUMBER OF PARTIES HELD

Anna-Marie Bennett	11
Lindsey Field	9
Trica Hayward & Steven Hayward	8
Tony Fasulo & Julie White	7
Martin Bell & Caroline Roberts	6
Ian Hickton & Rachel Hickton	6
Melissa Squires & Ian Slade	6
Andrew Boswell & Sue Boswell	6
Katrina Hawker & Ian Hawker	6
Adaline Mcsorley	5

### TOP 3 PREMIER RECRUITERS

Rob Forster & Ray Aziz	55
Peter & Jackie White	44
Craig & Magdalena White	42

## Action Plan

Try this little idea to generate party bookings / recruits now the summer months are getting closer, only do it for a couple of hours - you never know where it may lead...

1. Download ezeparty prize draw tickets from the DSA.
2. Make up a prize draw basket.
3. Find out where there are any summer fun days or fêtes you can go to and ask if you can promote your business there.
4. Set up a display of products.
5. Ask people as they are passing would they like to enter a free prize draw for a prize of your choice (this can be a product or a product hamper etc.)
6. As they complete the small draw ticket ask them whether they would be interested in getting a few

friends together for a fun evening and getting some free products or interested in the flexible new earning opportunity that you are promoting today.

7. Ask them to tick the relevant box.
8. Follow-up - that is where the future is.

Have fun with your teams too - give out balloons out to the children - a sure way to pull mum and dad over to see what the fun is all about.

**Let us know how it goes and looking forward to recognising all your success in next months Team Talk.**

**Celebrate the differences in people, no thrill in mediocre. So excel!**

*Nadine*

# We would walk 500 miles...

Ok, we wouldn't walk, but we're definitely more than happy to drive all over the country in order to deliver the very best in training, inspiration and motivation to our Distributors.

The Kleeneze LIVE! tour rolls on throughout the end of April and on through May, June and July, as the team from HQ visits Dublin, Bristol, Newcastle, Bracknell and Warrington.

At the time of going to print, we're coming back from Falkirk and just about to reload the van and head off to Dublin for the next in our whistle-stop tour.

## The Speakers:



**Fiona Webb, Silver Senior Executive Distributor**

"Do you have clear goals for your business and are they written down?"

"It's easy to get caught up in the trap of thinking you want other people's goals. They have to be personal to you and give you the drive to get up in the morning and get out to achieve them."

"If you want to have a serious income, you need to treat this as a serious business."

"Falkirk live - great event, great trainings. If you missed it — oops! Don't miss the next one."

Mike Pirie, Gold Senior Executive Distributor

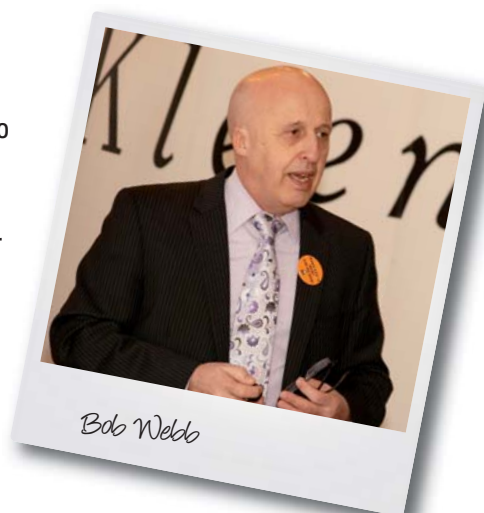
**Bob Webb, Silver Principal Executive**

"I had been a school teacher for 20 years. We were living in a two up, two down — six of us living there — and I wanted more for my family. This business has literally changed my life."

"I didn't want to have to pay on a credit card for a nice holiday for my family and spend years paying it off."

"Grasp the moment and start now."

"Set goals - plan backwards - make the decision - go the distance - create the habit - be the best you can be."



**Geoff Webb, Silver Senior Executive Distributor**

"One of the very first things I say to prospects is how can I help you."

"Find out people's needs, goals and strengths from the outset, because you'll need to know throughout the life of their Kleeneze journey."

"You, as a leader, need to see your business not how it is today, but how it will be in the future."

"Events like today are where the magic happens. A strong network is good for all of us."

"Amazing Kleeneze Live in Falkirk today. You simply cannot beat getting it live."

Dave Birtwistle, Silver Executive Distributor





# Kleeneze LIVE! 2012 TOUR

**"Amazing day at Falkirk Kleeneze LIVE!  
today! I love this business. Well worth  
the 8 hour round-trip drive."**

Sylvia Green, Gold Distributor

**"Thanks to everyone for making my first  
Kleeneze LIVE! event in Falkirk one to remember.  
Took lots of notes to help with my business growth and I  
was really motivated by the personal stories that were  
shared too. Can't wait for my next event now!"**

Rob Law, Silver Distributor

## Neil Young, Gold Senior Executive Distributor

**"You can't manage what you don't measure.  
Track your business."**

**"Make 10 active wide the benchmark for your  
business. Fill the names in as you track  
your progress  
toward your goal."**

**"Are you a good  
example  
to follow?"**

**"What you believe  
will create  
your reality"**



**"Thanks to all for a fabulous LIVE! event  
at Falkirk yesterday and thanks to the lovely  
team members I met for being so open with their  
success tips! It was lovely not to be on my own.  
Looking forward to meeting up again."**

Jean Kilpatrick, Silver Distributor

*Don't miss out on this chance for superb  
training that could turn your business around.*

**Is there something specific you'd like to get more training on at our Kleeneze LIVE! events? Let us know! Email [Michael.khatkar@kleeneze.co.uk](mailto:Michael.khatkar@kleeneze.co.uk).**

### April

Saturday 28th    Dubin    Red Cow Moran Hotel    Order Code: **04332**

### May

Sunday 13th    Bristol    The Bristol Hotel    Order Code: **02100**

### June

Saturday 9th    Newcastle    Lancastrian Suite    Order Code: **02089**

### July

Sunday 1st    Bracknell    Blue Mountain Golf Club    Order Code: **04308**

Sunday 15th    Warrington    Park Royal Hotel    Order Code: **02119**



## May Day Bank Holiday Order/Delivery Schedule 2012

### UK Mainland

Order date	Order Day	Delivery Day	Delivery Date
30.04.12	Monday 15.16pm to Tuesday 15.15pm	Thursday	03.05.2012
01.05.12	Tuesday 15.16pm to Wednesday 15.15pm	Friday	04.05.2012
02.05.12	Wednesday 15.16pm to Thursday 15.15pm	Tuesday	08.05.2012
03.05.12	Thursday 15.16pm to Monday 15.15pm	Wednesday	09.05.2012
07.05.12	Monday 15.16pm to Tuesday 15.15pm	Thursday	10.05.2012

### Northern Ireland Post codes BT1 to BT90 Plus R.O.I Dublin

Order date	Order Day	Delivery Day	Delivery Date
30.04.12	Monday 21.16pm to Tuesday 21.15pm	Thursday	03.05.2012
01.05.12	Tuesday 21.16pm to Wednesday 21.15pm	Friday	04.05.2012
02.05.12	Wednesday 21.16pm to Thursday 21.15pm	Tuesday	08.05.2012
03.05.12	Thursday 21.16pm to Monday 21.15pm	Wednesday	09.05.2012
07.05.12	Monday 21.16pm to Tuesday 21.15pm	Thursday	10.05.2012

### Remaining Irish Postcodes, International, Highlands & Islands of Scotland, Channel Islands & Isle of Man

Order date	Order Day	Delivery Day	Delivery Date
30.04.12	Monday 21.16pm to Tuesday 21.15 pm	Friday	04.05.2012
01.05.12	Tuesday 21.16pm to Wednesday 21.15pm	Tuesday	08.05.2012
02.05.12	Wednesday 21.16pm to Thursday 21.15pm	Wednesday	09.05.2012
03.05.12	Thursday 21.16pm to Monday 21.15pm	Thursday	10.05.2012
07.05.12	Monday 21.16pm to Tuesday 21.15pm	Friday	11.05.2012

"We treat Bank Holidays like any other weekend - drop our books on Friday, pick up on Monday,"

Linda Stanley, Senior Distributor

"Bank Holidays are business as usual, but remember to treat the Monday as a Sunday and don't knock before noon out of respect for those customers who like a lie-in,"

Ian Harvey-Winstanley, Gold Distributor

"It will be books out as usual for me this Bank Holiday. More customers at home — more time to look at the catalogue,"

Clare Haines, Senior Distributor

"Why would you want to take time off when everything else is closing early (Sunday opening hours on Bank Holidays)? I much prefer to cash in on the official holidays, and take my break when everything is back to normal!"

Robert Bradbeer, Silver Distributor



# Jamie Stewart

Jamie Stewart  
**Period  
round up**

**You only need to look at the top ten sales in our Spring Special catalogue (page 15) to see what your customers are up to! They're clearing away the weeds of the winter months in order to make way for planting this spring. Gardeners up and down the country will be preparing their plants, knowing that if they put the work in now, they'll receive a bumper crop come the autumn.**

The same applies to your business! Now is a great time to take a look at what's working for you and take out the weeds that are hindering you from building your business. It may be your frame of mind that's holding you back or perhaps, like your customers, you need to get the right tools in to help you progress. With the newly designed Spring Summer catalogues in now, those tools are readily available – you just need to get out there and use them.

This business is really just as simple as gardening. If you plant as many seeds as you can – be it catalogues, flyers or adverts – you'll reap the rewards. And just like gardening, it can be a lot of hard work in the beginning. However, if you put that hard work in now, it will get easier and easier as the months and years go by. The rewards will start to flow in automatically, as long as you continue to keep an eye on that garden!

If you're new to the business, there's so much training right now to help you use these tools effectively. The Kleeneze LIVE! tour continues to tour around the country culminating with our huge event at the NIA in September. There you'll learn from those who have already successfully built their businesses. All you need to do is copy what they've done and you too can get what they have.

Our internal website – the DSA – and our YouTube site ([www.youtube.com/kleenezehq](http://www.youtube.com/kleenezehq)) is also packed full of trainings that you can watch on your own time. It's a small investment in time that could help you with something that you've been struggling with or give you an idea that will help you earn even faster and more effectively.

As for the rewards of all your work, well we've plenty of those too! Our Nifty Fifty incentive (page 4) aims to reward our new starters with some fantastic cash bonuses. The Rapid Start Bonuses are also out there to give you a helping hand in the early days. We haven't scrimped on the longer-term bonuses either, with Miami, cars and cash bonuses lining the routes of everyone's Kleeneze journeys – they're all there for the taking.

With this in mind, doesn't it make sense to start now?

*Jamie*



**If you plant as many seeds as you can – be it catalogues, flyers or adverts – you'll reap the rewardsf you plant as many seeds as you can – be it catalogues, flyers or adverts – you'll reap the rewards.**

# Recognition

From our top retailers to those who have reached 10% for the very first time, over the next few pages, you'll find the names of those whose achievements are very much to be shouted about.

In no other business will you find such a recognition and reward scheme! Congratulations to all of you who achieved your goals in Period 3 and, for our new starters, we hope to see your name on these pages very soon!

## Personal Retail TOP 3



**1st** **£7,858**

Paul Tonkin &  
Joanne Heeraman



**2nd** **£6,963**

Steven Divito



**3rd** **£6,210**

Lynda & David Buchan

## Personal Sales Group TOP 3



**1st** **£21,083**

Stephen Wilson  
& Marie Bell



**2nd** **£19,813**

Christopher &  
Sarah Smith



**3rd** **£19,133**

Stuart &  
Robyn-Lee Heard

## New Business Sales TOP 3



**1st** **£11,079**

Doug & Sandra Roper



**2nd** **£10,203**

David Wilson  
& Julie Knight



**3rd** **£10,115**

Debra & Oliver Pusey



# Top 50 Period 3

Recognition  
Top performers



## Personal Retail



## Personal Sales Group

*This figure will not include break-away Gold Distributors or non-qualifying Gold Distributors (includes all adjustments).*



## New Business Sales

*This figure includes all new initiations plus their sales from Period 1-3*

No.	Distributor Name	Sales	Distributor Name	Sales	Distributor Name	Sales
1	Paul Tonkin & Joanne Heeraman	£7,858	Stephen Wilson & Marie Bell	£21,083	Doug Roper & Sandra Roper	£11,079
2	Steven Divito	£6,963	Christopher Smith & Sarah Smith	£19,813	David Wilson & Julie Knight	£10,203
3	Lynda & David Buchan	£6,210	Stuart Heard & Robyn-Lee Heard	£19,133	Debra Pusey & Oliver Pusey	£10,115
4	Sean & Maura Nicholls	£6,185	Marie Simmonds & Jeremy Simmonds	£16,815	John Gavin Scott & Bonnie Arapes	£8,775
5	Margaret & Ian Foster	£6,140	Adam Swire & Deborah Heron	£16,007	Stephen Smith & Dennis Chamberlain	£8,671
6	Melissa Squires & Ian Slade	£6,104	Ann Coe & John Coe	£15,714	Stephen Jessop	£8,426
7	Brian & Jean Carroll	£5,889	Kevin Rider	£15,375	Paul Flintoft	£8,075
8	Lorraine & Mark Collins	£5,861	Debra Pusey & Oliver Pusey	£15,204	Karen Young & Neil Young	£7,704
9	Loic & Susan Pougeolle	£5,733	Janet Mitchell & Andrew Mitchell	£14,995	Jane Dunkerley & John Dunkerley	£7,608
10	Peter Savidge	£5,684	Tracey Payne & Harvey Kent	£14,907	Richard Chantler & Clare Chantler	£7,528
11	Richard & Kim White	£5,375	Stacy Beck & Jonathan Beck	£14,861	Steve Roper & Debbie Roper	£7,279
12	Ian Williams & Sally Mellor	£5,257	Paul Blaxall & Carolyn Blaxall	£14,482	Karen Jordan & Kenneth Rooney	£7,026
13	Jane & David Mousley	£5,243	Abigail Colclough	£14,225	Stanley Stewart & Roy Stewart	£6,631
14	Paul & Gosia Hammond	£4,979	Peter Wellock & Myrna Wellock	£14,215	Martin Gardner & Allison Butterworth	£6,441
15	Jean Sidhu & Antony Watkins	£4,978	Robert Dolan & Jacqueline Dolan	£14,089	Robert Dolan & Jacqueline Dolan	£6,220
16	Mark & Sue O'Reilly	£4,869	Mikaela Brown & Andrew Brown	£14,041	Kevin Rider	£6,192
17	Satwinder Sagoo	£4,679	Kate Lee & Nicola Spence	£13,272	Louise Wilson & David Wilson	£6,135
18	Kelly & Steve Elliott	£4,618	James White & Jane White	£13,023	Sarah Philp & Timothy Philp	£6,001
19	Gillian & Jonathan Barry	£4,602	Tracy Sheehan & David Sheehan	£12,838	Samwise Garrard	£5,916
20	David & Elizabeth Marsden	£4,544	Helen Allgood & Paul Allgood	£12,743	Barry White	£5,789
21	Jason Morris	£4,487	Stephen Jessop	£12,388	Ann Tawn	£5,765
22	Rodney Webber	£4,466	Julie Cotton & Neil Tomkinson	£12,088	Brian Hobbs & Deborah Hobbs	£5,695
23	Emma Parker & Steve Kendrick	£4,451	Richard Chantler & Clare Chantler	£11,893	Christopher Smith & Sarah Smith	£5,635
24	Mike Victoros	£4,440	Keith Sandland & Helen Sandland	£11,817	Sharon Bird & Andrew Bird	£5,414
25	Sarah & Maggie Lovelock	£4,420	Terry Hodge & Jane Hodge	£11,583	Paul Heaton & Deborah Norfolk	£5,406
26	Karen Hall & Robert Evans	£4,368	Colin Turnbull & Sarby Turnbull	£11,574	Paula Matsikidze	£5,361
27	Philip Palmer	£4,327	John Halsall & Janice Halsall	£11,542	Justin Rowe & Tracy Bell	£5,267
28	Margaret & Alan Morris	£4,248	Annette Bradley	£11,476	Richard Wheatley & Karen Wheatley	£5,121
29	Tom & Kathryn Forbes	£4,181	David Bole & Lynn Bole	£11,467	Hayley Nash & Chris Nash	£5,042
30	Anthony Mervin	£4,169	Sharon Bird & Andrew Bird	£11,377	Jillian Griffiths & Peter Griffiths	£5,017
31	Martyn Cunningham	£4,160	Graham James & Christine James	£11,351	Christine Sykes	£4,920
32	Michael & Ann Jones	£4,132	Johanna Peuleve & Stuart Peuleve	£11,161	Tracey Payne & Harvey Kent	£4,914
33	Jen & Garry Luke	£4,116	Melissa Squires & Ian Slade	£11,150	Karen Marriott & Kevin Marriott	£4,898
34	Ian & Rachel Hickton	£4,109	Kenneth Thomson	£11,026	Glyn Thomas & Rose Rees	£4,895
35	Jeffrey Margrave	£4,108	Vincent Tsoi & Lorraine Tsoi	£11,000	Ivan Darch	£4,885
36	Yvonne & Nigel Sherry	£4,105	Beryl Wynter & Aaron Smalling	£10,859	Andrew Boswell & Sue Boswell	£4,869
37	Graham & Karen Flawn	£4,038	David Wilson & Julie Knight	£10,626	Caroline Thompson & Philip Thompson	£4,846
38	Marie & Jeremy Simmonds	£3,997	Lucinda Bennett & Nigel Manning	£10,450	Andrew Buxton & Laura Kelly	£4,706
39	Patrick McKenna	£3,899	Rob Forster & Ray Aziz	£10,386	Melissa Squires & Ian Slade	£4,696
40	Erin & Phil Lamb	£3,782	Ann Stapleton & John Stapleton	£10,368	Clive Currier & Bev Currier	£4,660
41	Alison Beal & Geoffrey Ault	£3,662	Martin Gardner & Allison Butterworth	£10,166	Katrina Harvey-Winstanley & Ian Harvey-Winstanley	£4,429
42	Tracey Payne & Harvey Kent	£3,643	David Hullah & Brenda Hullah	£10,134	Laurence Wiseman & Rosemary Wiseman	£4,423
43	Ian & Deborah Wightmore	£3,574	Cath Wilkinson & John Wilkinson	£10,034	Constantin Gaitan	£4,388
44	Lucinda Bennett & Nigel Manning	£3,554	Jane Mousley & David Mousley	£10,018	Robert Grinev-Branch & Marianna Grinev-Branch	£4,386
45	Stephen Radford	£3,472	Peter Allan & Natalie Fawcett	£10,013	Richard Peuleve & Helen Peuleve	£4,360
46	Gavin & Trish Conway	£3,443	Linda Cannings & Alan Cannings	£9,944	Ricky Molyneux & Trisha Gemmell	£4,342
47	Paul & Carolyn Blaxall	£3,416	Peter Rowe & Joyce Rowe	£9,874	Georgina Gale & Phil Gale	£4,338
48	Richard & Lynn Kent	£3,379	Sylvia Green & Gary Green	£9,864	Paul Tawn & Clare Bason	£4,309
49	Stacy & Jonathan Beck	£3,375	Katrina Hawker & Ian Hawker	£9,830	Neil Maclean & Susan Maclean	£4,148
50	Chaitali & Ajit Nath	£3,304	Richard Houseago & Vanadis Fox	£9,829	Ian Williams & Sally Mellor	£4,117



# Kleeneze®

## Bulk Sales

No.	Distributor Name	Sales	No.	Distributor Name	Sales	No.	Distributor Name	Sales
101	Gabrielle Broadstock & Paul Broadstock	40840	168	Laurence Wiseman & Rosemary Wiseman	21087	235	Bill Caddy	13596
102	Julie Collier & Peter Richards	40209	169	Harold Fulton & Minnie Fulton	20914	236	James White & Jane White	13585
103	Teresa Divers & Bryony Hayward	39909	170	Lesley Burroughs	20870	237	John Beesley & Karina Beesley	13385
104	Jennifer Amos & Martin Amos	37335	171	Ivan Darch	20699	238	Adam Swire & Deborah Heron	13339
105	Sharon Bird & Andrew Bird	37333	172	Gill Sepe & Donato Sepe	20113	239	Mark Law & Diana Searle	13254
106	Sunil Popat	36824	173	Robert Dolan & Jacqueline Dolan	20086	240	Janet Mitchell & Andrew Mitchell	13238
107	Paul Tawn & Clare Bason	36824	174	Marie Simmonds & Jeremy Simmonds	20026	241	John Morgan & Gilly Mc Crone	13230
108	James Curtis	36735	175	Karen Flitton & Peter Flitton	20000	242	David Byatt & Janet Smith	13201
109	Roger Green & Barbara Green	36356	176	Justin Rowe & Tracy Bell	19632	243	Lyn Davies & Tony Davies	13179
110	Graham Hyde & Catherine Hyde	35367	177	Jen Luke & Garry Luke	19461	244	Gordon Davidson & Patrick Davidson	13161
111	Alexandra Tuesley	35297	178	Elaine Spafford & Martin Spafford	18820	245	Alnashir Ratanshi & Yasmin Ratanshi	13082
112	Christopher Reay & Lesley Coan	35294	179	Conor Treanor & Linda Treanor	18523	246	John Clements & Sophia Clements	13082
113	Amanda Holland & Andrew Holland	35044	180	John Smith	18287	247	Amy Warrington	13029
114	Kevin Rider	34747	181	Jillian Griffiths & Peter Griffiths	17761	248	Gareth Duffy & Gil Duffy	12799
115	Debbie Gee & David White	34407	182	Christine Foster & Jim Foster	17667	249	Craig Lomas & Linda Lomas	12576
116	Su Bains & Jas Bains	34371	183	Helen Walsh & Andrew Walsh	17660	250	Clive Currier & Bev Currier	12513
117	Mike Gough & Dawn Gough	34367	184	Norman Grundy & Joanne Grundy	17596	251	Margaret Jarman	12438
118	Keith Sandland & Helen Sandland	34362	185	Phil Curtis	17593	252	Steven Clements	12430
119	Caroline Thompson & Philip Thompson	33971	186	Stephen Wilson & Marie Bell	17569	253	Angela Burchell & Stephen Burchell	12430
120	John English & Wendy English	33940	187	Paul Melville	17237	254	Tracey Payne & Harvey Kent	12423
121	Andrew Buxton & Laura Kelly	33433	188	Richard Peuleve & Helen Peuleve	17003	255	Tavis Taylor	12395
122	Jay Singh	33427	189	Iain Swanston & Jackie Swanston	16885	256	Stacy Beck & Jonathan Beck	12384
123	Melanie Wilson & Andrew Wilson	33034	190	Steve Chambers & Cathy Chambers	16865	257	Sheila Fowler & Nigel Fowler	12373
124	Derrick Longwright & Maria Longwright	32748	191	David Rhodes & Christine Rhodes	16864	258	Bob Goulding & Diane Goulding	12306
125	Alan Meldrum	32735	192	Steven Harding & Narissa Mather	16854	259	Sharon Davis & Craig Davis	12306
126	David Birtwistle & Angela Tonkin	32660	193	Terry Hodge & Jane Hodge	16826	260	Jude Joyce & Steve Joyce	12280
127	Eamonn Roe & Anne Roe	32128	194	Colin Turnbull & Sarby Turnbull	16582	261	Rosemary Day & Christopher Day	12218
128	John Webb & Kathryn Price	32097	195	Christopher Smith & Sarah Smith	16536	262	Gill Evans & Tim Evans	12141
129	Martin Bell & Caroline Roberts	31602	196	Heather Brown	16501	263	Georgina Gale & Phil Gale	12070
130	Ron Speirs & Judy Speirs	31068	197	Elizabeth Pope & Jason Hardy	16413	264	Paul Blaxall & Carolyn Blaxall	12069
131	Trish Fisher & Lee Fisher	30808	198	Lorraine Balcombe & Ian Balcombe	16406	265	Kevin Sands	11996
132	Graham Long & Georgina Long	30462	199	Christopher Conroy	16406	266	Carole Sunter & James Sunter	11961
133	Richard Houseago & Vanadis Fox	30151	200	Diane Owen & Geoff Owen	16344	267	Seamus Houghton & Clare Houghton	11805
134	Sakuntla Kalyan & Richard Lovesey	29705	201	Maria Kowalkowski & Lee Kowalkowski	16320	268	Angela Wallace	11773
135	Toby Acton & Donna Gold	29490	202	Amelia Mchard & Hannah Mchard	16089	269	Bev Townsend & Dave Townsend	11658
136	Denise Neal & Stephen Neal	29225	203	Mikaela Brown & Andrew Brown	16031	270	Tim Sandom	11635
137	Kerry Stonall & Paul Stonall	28706	204	John Gilham & Wendy Nimmo	15963	271	Clive Lennard & Pamela Lennard	11571
138	Tony Fasulo & Julie White	28624	205	Karen Boardman & Scott Boardman	15884	272	Pamela Jarvis	11448
139	John Halsall & Janice Halsall	28056	206	Jackie Bower & Stuart Bower	15731	273	Raymond Satchell & Lorraine Satchell	11417
140	Steve Johnson & Rosemary Rowntree	27802	207	Ann Coe & John Coe	15689	274	Paul Tonkin & Joanne Heeraman	11370
141	Alison Ogden & Michael Ogden	27685	208	Karen Jordan & Kenneth Rooney	15459	275	Omran Zaman	11362
142	Ian Clarke & Agnieszka Clarke	27574	209	Barry Bradbury & Cecilia Bradbury	15388	276	Coleen Batchelor & Stephen Batchelor	11312
143	Michael Laydon & Sandra Laydon	27243	210	Robert Wellock	15234	277	Bernie Klinger & Barbara Klinger	11299
144	Andrew Meldrum & Ann Meldrum	27026	211	Cindy Brown & David Brown	15202	278	Terry Hayden	11287
145	Brian Manchester & Julie Templeton	26754	212	Michael Wallace & Janet Wallace	15175	279	Gail Drew & Darren Drew	11178
146	Stuart Mckibbin & Gail Mckibbin	26724	213	Julian Pike & Karen Pike	15091	280	Sandra Brown	11129
147	David Wilson & Julie Knight	26425	214	Linda Gower & Tony Gower	14903	281	Darryl Allen	11129
148	Karim Karmali	26301	215	Colin Sadler & Charlene Sadler	14871	282	Louise Wellock & Nathan Sylvester	11129
149	Chantele Travis & Barry Travis	25996	216	Joseph Odonnell	14849	283	David Luke & Elaine Luke	11112
150	Barbara Ann Peachey & Alan John Peachey	25790	217	David McCreath & Judith McCreath	14762	284	Michael Godwin	11071
151	Gary Cooper & Jackie Norris	25188	218	Arthur Cuthbert & Susan Cuthbert	14762	285	Caroline Harvey & Simon Harvey	11070
152	Nicola Neville & Jerome Neville	24915	219	Gerry Melaneph & Maureen Mccloughlin	14738	286	Gareth Jones & Jeanette Jones	11068
153	Peter Dutton & Sheryl Dutton	24405	220	Douglas Hamilton & Kirsteen Hamilton	14581	287	Christopher Young & Helena Edwards	11068
154	Georgina Goodger & Will Goodger	24345	221	Louise Puttick	14545	288	Kate Lee & Nicola Spence	11060
155	Andrew Ridley & Louise Lee	24326	222	Paul Flintoft	14497	289	Richard Fallowfield & Ranti Fallowfield	10940
156	Debra Pusey & Oliver Pusey	24033	223	Alison Thomas & Kevin Thomas	14472	290	Mary Hession & Geraldine Twamley	10930
157	Rhian Jones & E Anthony Jones	23339	224	Tony Vallerine & Wendy Vallerine	14389	291	Jeffrey Toppie & Frances Toppie	10861
158	Seph Oconnell & Sarah Watson	22946	225	Paul Meikle	14367	292	Neil Maclean & Susan Maclean	10800
159	Ram Singh & Joginder Singh	22887	226	Maria Treanor & Shane Treanor	14259	293	Ian Parker & Carol Parker	10640
160	Stephen Clark	22146	227	James Dale & Claire Daniels	13994	294	Sue Phoenix	10577
161	David Pope	22118	228	Martina McGrath & James McGrath	13974	295	Yvonne Coffey & Jonathan Coffey	10518
162	Linda Stanley & Ian Stanley	21729	229	Martyn Cunningham	13912	296	Daisy Fickling & Richard Fickling	10458
163	Michael Allsop & Jennifer Allsop	21541	230	Brian Mooney & Sharon Treanor	13813	297	Kim Atherton	10401
164	Christine Sykes	21523	231	Sharon Bullock & David Taylor	13746	298	Barbara Margaret Webb	10390
165	Mark Wildman & Sarah Wildman	21286	232	Gloria Davies & Clive Davies	13739	299	Kimberley Sunter	10365
166	Timothy Pace & Tina Pace	21286	233	Daniel Marshall & Michelle Marshall	13713	300	Stephen Jessop	10323
167	Stuart Heard & Robyn-Lee Heard	21212	234	Christopher Marshall & Lynne Marshall	13637	301	Andrew Hunt & Denise Hunt	10260

# See the inside back page for our TOP 100 achievers

No.	Distributor Name	Sales	No.	Distributor Name	Sales	No.	Distributor Name	Sales
302	John McNally & Lesley McNally	10259	369	Susan Hook	8503	436	Richard White & Kim White	7599
303	John Clease & Kath Clease	10213	370	Glyn Thomas & Rose Rees	8460	437	Lorraine Collins & Mark Collins	7588
304	Mira Herman & Natalie Lofthouse	10144	371	David Hullah & Brenda Hullah	8445	438	Shaun Allsopp & Susan Allsopp	7585
305	Nichola Walmsley & David Walmsley	10125	372	June Love & David Love	8443	439	Sarah Trim	7584
306	Julie Cotton & Neil Tomkinson	10073	373	William Stevenson & Sharon Stevenson	8420	440	Paul McNally & Stacey Paterson	7580
307	Barry Mitchell & Nina Mitchell	9998	374	Kenny Liggett	8407	441	Steven McNally	7580
308	Justine Giergiel & Steve Giergiel	9869	375	Vikki Titterrell & Bernie Titterrell	8395	442	Paul Hammond & Gosia Hammond	7579
309	Lucinda Bennett & Nigel Manning	9731	376	William Greaves & Helen Greaves	8378	443	Keith Glass & Margaret Holvec	7559
310	Gerard Tucker-Mawr & Claire Tucker-Mawr	9716	377	Robert Annan & Rosemary Annan	8367	444	Richard Brownridge & Greta Brownridge	7556
311	Anthony Peacham & Susan Peacham	9713	378	Cath Wilkinson & John Wilkinson	8362	445	Lee Henshaw & Fiona Henshaw	7552
312	Richard Roberts	9688	379	Louise Lewis & Paul Lewis	8361	446	Toni Yates & Martin Webb	7549
313	Lynda Platts & Pauline Bell	9680	380	Lesley Davies & Wendy Meddelton	8355	447	Matthew Elliott & Nicola Elliott	7548
314	Allan Ledwidge	9671	381	Jane Mousley & David Mousley	8348	448	Paul Wilson & Helen Wilson	7544
315	Narendra Kalon & Kashmir Kalon	9669	382	William Burgess & Agnes Burgess	8348	449	Josephine Warren & Joshua Fowler	7543
316	Christine Lappin	9669	383	Joe Croll	8346	450	Carol Ashmore & Simon Ashmore	7525
317	Stephen Milne & Joyce Milne	9610	384	Anthony Carrick & Leslie Carrick	8346	451	Mel Tyler & Glenn Tyler	7525
318	Jim Smith & Vicky Smith	9610	385	Peter Allan & Natalie Fawcett	8344	452	Mark Jones & Amanda Wilson	7522
319	Samantha Rushton & Dean Worrall	9605	386	Charlie Whitton & Gillian Whitton	8320	453	Veronica Nixon	7519
320	Trevor Rawding & Janet Rawding	9601	387	Chaitali Nath & Ajit Nath	8316	454	Clare Haines	7519
321	Joanne Powell	9568	388	Linda Cannings & Alan Cannings	8287	455	Robert Webb & Dawne Kovan	7513
322	Annette Bradley	9563	389	Harry Hancock	8283	456	Lorna Elliott & Jason Elliott	7507
323	David Bole & Lynn Bole	9556	390	Vivienne Washington & Richard Washington	8271	457	Richard Scott	7507
324	Geoff Taylor & Alison Moore	9494	391	Anita Morris	8270	458	Mark Domoney	7507
325	Michael Tolton & Julia Tolton	9476	392	John Caton & Jenny Caton	8230	459	Ian Ball & Lynne Ball	7507
326	Graham James & Christine James	9460	393	Roger Coupe & Gillian Coupe	8229	460	David Middleton	7507
327	Steven Mee & Jacqueline Mullings	9438	394	Peter Rowe & Joyce Rowe	8228	461	Laura McLaughlin & George Kerr	7368
328	Pierce Hartley & Janet Hartley	9414	395	Sylvia Green & Gary Green	8220	462	Geoffrey Davey & Berenice Davey	7349
329	Denys Harris & Laura Harris	9413	396	Katrina Hawker & Ian Hawker	8191	463	Kim Keable & Scott Keable	7300
330	Christine Brennan & Ian Brennan	9390	397	Michael Walker & Michelle Anderson	8187	464	Colin John Francis & Sarah Marie Francis	7297
331	Javid Khan	9319	398	Robert Gould	8171	465	Ted Farrar & Rose Farrar	7296
332	Kathleen Watson	9319	399	Tony Brown & Julie Brown	8155	466	Arthur Bennett & Irene Bennett	7289
333	Johanna Peuleve & Stuart Peuleve	9301	400	Janet Bowen & Roger Bowen	8153	467	Roger Mantle & Simon Mantle	7226
334	Melissa Squires & Ian Slade	9292	401	Peter Neesham & Caren Neesham	8139	468	Alex Dewar	7207
335	Stephen Gilbert & Rebecca Gilbert	9267	402	Susan Walton	8134	469	Karen Glew & Steven Glew	7174
336	Sarah Philp & Timothy Philp	9253	403	Robert Young & Clare Mears	8099	470	Patrick Loftus & Helen Loftus	7153
337	Kenneth Thomson	9188	404	Antony Gunn & Aileen Gunn	8089	471	Ron Body & Heidi Body	7144
338	Vincent Tsoi & Lorraine Tsoi	9166	405	Kira Thomas & Andrew Thomas	8083	472	Ryk Downes	7109
339	Michael Prior	9114	406	Gabrielle Brace & Christopher Brace	8068	473	Timothy Murphy	7085
340	Patricia Fisher	9051	407	Janice Miller	8068	474	Diane Rattray & Paul Rattray	7045
341	Ann Searle & Philip Linsey	9049	408	Karen Marriott & Kevin Marriott	8068	475	Norah Bohan	7011
342	Beryl Wynter & Aaron Smalling	9049	409	Gerard Coste	8055	476	Adam Humphrey & Coleen Humphrey	7000
343	Stephen Shepherd & Laine Shepherd	9033	410	Peter Savidge	8049	477	Frederick Mason & Karen Mason	6962
344	Jane Connor & Andrew Connor	9018	411	Steven Divito	8049	478	Carlo Hryniewicz & Cherry Hryniewicz	6960
345	Steven Bond	9012	412	David Arapes & Paula Arapes	7997	479	Ann Tawn	6940
346	Graham Carter & Lorna Carter	8992	413	Oswald Elick	7997	480	Michael Ankin & Shirley Ankin	6937
347	Chris Evans & Nicky Evans	8927	414	Alan Larner & Rebekah Larner	7945	481	Brian Holmwood & Diane Holmwood	6914
348	Keith King & Veronica King	8898	415	Peter Monroe & Jean Monroe	7920	482	Catherine Lord & Stephen Lord	6905
349	Kodwo Anderson	8898	416	Peter Abrahams & Angela Abrahams	7857	483	Samwise Garrard	6892
350	Lee Pattinson & Michelle Pattinson	8836	417	Susan Green & Graham Green	7830	484	Gavin Conway & Trish Conway	6891
351	Fay Roe & Andrew Roe	8825	418	Tom Forbes & Kathryn Forbes	7823	485	Alana Banks & Keith Banks	6890
352	Shirley Pere & John Barnes	8815	419	Marion Homer & Anthony Homer	7817	486	Douglas Hack & Theresa Hack	6856
353	Stuart Chantler & Claire Garrod	8809	420	Rita Burleigh	7816	487	Jane Philpott	6773
354	Darren Simmons & Christina Simmons	8800	421	David Potter	7778	488	Sarah Jenkins	6768
355	Henry Crosby & Diana Crosby	8782	422	Christopher Pagett & Rachel Parker	7738	489	Sara Eyres & Christopher Burras	6761
356	David Gerry & Jenny Gerry	8747	423	Alex Langler & Kathleen Langler	7732	490	Peter Creed & Cheryl Creed	6753
357	Richard Tibbetts & Suzanne Tibbetts	8681	424	Albert Berry & Caroline Berry	7720	491	Margaret Drayton & Michael Drayton	6703
358	Stuart Hill	8671	425	Liz Gowland & Andy Gowland	7704	492	Judit Ugrin	6690
359	Leslie Harris & Moira Harris	8671	426	Margaret Wright & Jacqui Whittingham	7695	493	Paul Bate & Thomas Johnson	6689
360	Isobel Orr & James Orr	8664	427	Paul Heaton & Deborah Norfolk	7693	494	Linda McGowan & Alan Powell	6688
361	Ann Stapleton & John Stapleton	8640	428	Jean Sidhu & Antony Watkins	7688	495	Gareth Daw	6687
362	Sandra Ellis	8634	429	Andrew Williams & Cheryl Williams	7687	496	John Greenwood	6687
363	Stephen Blay & Elaine Blay	8620	430	William Warrington & Jane Warrington	7683	497	Ronnie McLachlan & Chris McLachlan	6675
364	Wendy Fielding	8542	431	Sadie Oboyle	7683	498	Lynne Trowell & David Trowell	6674
365	Robert Clifton & Jennifer Clifton	8540	432	Kathleen Carolan & Dominic Carolan	7683	499	Stuart Orr & Maureen Orr	6662
366	Andrew De Caso & Vicky De Caso	8535	433	Terry Card	7671	500	Nigel Le Long	6647
367	Donna Warr & Charles Warr	8534	434	Andrew Webber & Kerryann Perry	7666			
368	Diana Schuch & Alan Ward	8528	435	Julie Golding	7614			





**Kleeneze**  
Volume Profit

First-time qualifiers in  
Period 3

#### VP - 10%

Davion Simms  
Desmond Breen  
Stephen Tang  
Karen Vian  
Nathan Hinds & Stephanie Dyde  
Matthew Jordan  
Terry Knowles  
Adrian English  
Peter Sadler  
Victoria Gillespie & Helen Hill  
Susan Hartley  
Kenneth Pye  
John Cochran  
Chris Francis  
Chris Neumann  
Catherine Hennessy  
Stuart Oakley & Susan Oakley  
Samantha Johnson & Malcolm Johnson  
Elaine Dekany  
John Byrne  
Rose Ellerton  
Gillian Stanley  
Del Preen & Teresia Svikruhova  
Brian Foster  
Wayne Redelinghuys  
Ian Wardle  
Jackie Horgan  
Ian Swain & Jacqueline Swain  
Robert Shearer & Sharon Shearer  
David Miller  
Gary Thornton  
Sarah Barron  
Elaine Holmes  
Parvaiz Akhtar  
Mair Griffiths  
Carole Taylor  
Karen Shepherd  
Fiona Munro  
Antony Lupton  
Krzysztof Nikolin  
Claire Randall  
Arthur Scantlebury & Carol Scantlebury  
Alan Donaldson & Christine Donaldson  
William Jones  
Karen Fletcher & John Belsham  
Hazel Neil  
Mike Ashfield  
Edith Agbonhese & Gideon Odum  
Mark Spain  
Paul Heron  
Janet Huxen & John Huxen  
Tim Sumpter & Sally Green  
Suzanne Kinrade  
Oludare Hassan  
Melvyn Nash  
Paul Stokes & Kerrie Macdonald  
Tracey Ware  
Jade Collins  
Sarah Miller  
Tracy Bray  
Andrew Mitchell & Kathryn Tonks  
Andrew Reilly

Brenda Fuller  
Keith Henry  
Gary Mccord  
Nessar Meah  
Daniel Maloney  
Chris Hillman  
Dean Thorpe  
Graham James  
Paul Keitch  
Paul Kightly  
Lorna Quayle  
Michael Clelland  
Salina Yasmin  
James Haley & Marie Haley  
Susan Thomas & Patrick Ryan  
Chris Burns  
Michael Smith & Joanne Barry  
Andrae Lyth  
Shilpa Vyas  
James Barnard  
David Beasley  
Fiona Hannah  
Tariq Zampaladus & Virginia Berkeley  
Denise Wright  
Laimonas Vaisvila  
Craig Higgins & Miles Newton  
Andrew Poris  
Michael Griffiths  
David Gibbons & Rachel Honeyford  
Amanda Cartwright  
Ian Lloyd & Tina Lloyd  
Sofie Forsberg  
Bryan Emmington  
Andrew Pontifice  
Jill Crosley  
James Vauvert & Toni Vauvert  
Darren Peat & Peter Cunningham  
Michael Newbury  
Caroline Burke & Michael Burke  
David Greer  
Julie Holderness  
Rachel Ball & Graham Ball  
Deborah Treanor & Michael Treanor  
Heather Simpson  
Margaret Thorn  
Peter Mchenry & Caroline Mchenry  
Robert Cooper & Linda Cooper  
Kevin Healy  
Robert Frayne  
Adele Whitham  
Jon Newell & Samantha Bailes  
Pete Wilson  
Kath Preston  
Phil Mcanespie  
Amanda Barron  
Laurence Shaw  
Pavle Odishehidze & Tamara Badrishvili  
Joanne Rengert  
Victoria Smith  
Antony Butcher  
Naomi Munts  
Samantha Fardon  
Amanda Cullen

Ruth Haldenby  
Laura Pengelly  
Shane Allett & Amy Wallace  
Jamie Marcoons  
Melanie Bird & Christopher Bird  
Deborah Okeeffe  
Inan Bozduman  
Khadija Ravat & Mahmad Faruk Ravat  
Louise Shire  
Paul Vagg  
Jill McNish & Carl McNish  
John Williams  
Lisa Rooney

#### VP - 13%

Nafisa Khan  
Gary Russell  
Stacey Duncton  
Steven Cruwys  
David Winson & Maggie Winson  
Jenny Conroy  
Sarah Dixon & Stephen Dixon  
Leanne Cripps & Matthew Cripps  
Violet Green & Clifford Green  
Michael Phillips  
Corinne Fruin  
Vicky Schofield  
Jackie Williamson  
James Clement  
Amber-Louise Parrott  
Russell Lewis  
Bernadette Clark & Alison Clark  
Guy Fazackerley  
Laurence Turner  
Pat Ball  
Helen Logan  
Caralyn Oakley & Tomas Hodson  
Sheila Maynard & Richard Maynard  
Chris Twitchell  
Peter Booth  
Susan Pearce & Stephen Pearce  
Theresa Joy & Richard Grant

Dave Hampson & Tracey-Ann Hampson  
Robert Mcdonald  
Carrie Kane  
David Hick  
Sandra Powell  
Philippa Meehan & Barry Cannell  
Michael Storey & Kerem Hierro Delgado  
Eleanor Murphy

#### VP - 15%

Nadine Coventry & John Coventry  
Tristram Butterwick & Karen Butterwick  
Penny Brown & Mark Brown  
Fred Hirst  
Hayley Nash & Chris Nash  
Theresa Sales & David Sales  
Michelle Wirdnam & Chris Wirdnam  
Cian Roe  
Emma Kyffin & David Kyffin  
Pamela Johnson  
Andrew Crisp  
Emma-Louise Bird & Michael Waddington  
Jennifer Graham-Weall & Justin Graham-Weall

#### VP - 18%

Margarida Gray  
Robert Cummings & Dawn Cummings  
Yvonne Longley  
Steven Hallows  
Barry White

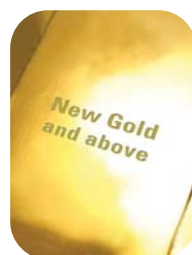
#### VP - 21%

Abigail Allgood  
Louise Wilson & David Wilson  
Richard Wheatley & Karen Wheatley

### TEN ACTIVE WIDE - PERIOD 1 - 3

Steve Roper & Debbie Roper  
Craig White & Magdalena White  
Claire Rea & Peter Rea  
Paul Flintoft  
Michael Day & Jean Day  
Bob Webb  
Doug Roper & Sandra Roper  
Marie Simmonds & Jeremy Simmonds  
Stuart Heard & Robyn-Lee Heard  
Allan Moffat & Billie-Dee Moffat

Rob Forster & Ray Aziz  
Andrew Boswell & Sue Boswell  
Antonio Briffa & Katharine Briffa  
Geoff Webb & Fiona Webb  
Mike Gough & Dawn Gough  
John Hawkes & Jeanette Hawkes  
Mike Bibby & Amanda Bibby  
Peter White & Jackie White  
Karen Young & Neil Young



#### Period 3

Gold Distributors  
Steven McNally



# Kleeneze®

## Bulk Sales

No.	Distributor Name	Sales	No.	Distributor Name	Sales
1	Lynn Macdonald	2030914	51	Steve Roper & Debbie Roper	78297
2	Nasko Ratchev	2030548	52	Sue Ferguson & Steve Ferguson	78262
3	John Gavin Scott & Bonnie Arapes	2006077	52	Andy Cooper & Carolyn Cooper	76715
4	Bob Webb	997615	54	Eamon Lynch & Marie Ryan	73951
5	Allan Moffat & Billie-Dee Moffat	946447	55	Glenn Royston & Caroline Royston	71166
6	Terry Carr	798560	56	Irene Wilson	70407
7	Rob Forster & Ray Aziz	798560	57	Michelle Kennedy	67302
8	Freda Fenn & Heather Summers	723790	58	Trevor Mitchell	64284
9	Margaret Moore & Carren Arscott	721460	59	Alf Bell & Carol Bell	63489
10	Gillian Nicholson	708038	60	Doug Roper & Sandra Roper	62094
11	Muriel Judson & Tony Judson	699123	61	Helen Allgood & Paul Allgood	62078
12	Glyn Hobden & Elizabeth Hobden	614683	62	Lauren Jackson & Peter Jackson	61562
13	Chris Mason-Paull & Wendy Mason-Paull	592694	63	Deborah Dewar & Allan Dewar	61009
14	Peter White & Jackie White	573819	64	John Holden & Jenny Holden	60658
15	John Hawkes & Jeanette Hawkes	540752	65	Chris Norton & Julia Norton	59948
16	Sue Marshall & Bob Dalton	386481	66	Susan Darton & David Darton	59105
17	Stephen Bourne & Anne Binks	337826	67	Stephen Nell & Debra Nell	58714
18	Mike Bibby & Amanda Bibby	329200	68	Abigail Colclough	58669
19	Gary Watson & Esther Watson	276956	69	David Bibby & Rosie Bibby	58407
20	Margaret Japp & Roy Japp	254851	70	Anthony Greeves	57754
21	Craig White & Magdalena White	221861	71	Andrew Boswell & Sue Boswell	56739
22	John Sharp & Steven Sharp	202646	72	Carole Morris & Benny Morris	56723
23	Hazel Stephen & John Noble Stephen	197627	73	Peter Wellock & Myrna Wellock	55730
24	Robert Gibbons	185809	74	David Branch & Samantha Branch	55464
25	Gordon Seldon & Judy Seldon	185190	75	Stephani Neville & Bill Neville	55347
26	Andy Stephenson & Claire Stephenson	168909	76	Richard Chantler & Clare Chantler	55162
27	Melvyn Mortimer & Lucy Mortimer	159206	77	Rosina Pocock	53738
28	Robert Higgins & Mary Higgins	137014	78	Stephen Smith & Dennis Chamberlain	53475
29	Claire Rea & Peter Rea	136421	79	Caroline Harris & Craig Cox	52334
30	John Mckie & Sarah Mckie	132819	80	Andrew Walkinshaw & Carolyn Walkinshaw	52260
31	Judy Jodrell	132005	81	Eve Branch & Norman Branch	51416
32	Stephen Geldard	127536	82	Dave Horton & Susie Horton	50919
33	David Pemberton-Smith & Anne Pemberton-Smith	127485	83	Robert Grinev-Branch & Marianna Grinev-Branch	50876
34	Michael Day & Jean Day	126616	84	Craig Hawkes & Mary Hawkes	50550
35	Philip Warrington & Jean Warrington	113815	85	Olivera Toner & Justin Toner	50261
36	John Donaldson & Anne Donaldson	105252	86	Brian Harwood	49930
37	John Prosser & Christine Prosser	100044	87	Ramon Laing & Sylvia Laing	49465
38	Karen Young & Neil Young	99610	88	Nuala McDonald & Ronan McDonald	48867
39	Helen Lambert & Richard Woods	99518	89	Martin Gardner & Allison Butterworth	47806
40	Michael John Pirie & Susan Pirie	99420	90	Angela Campbell & Norman Campbell	47496
41	Sylvia Hood & Jack Hood	96423	91	Stanley Stewart & Roy Stewart	46857
42	Raymond Turnbull & Miriam Turnbull	94284	92	Tracy Sheehan & David Sheehan	46678
43	Geoff Webb & Fiona Webb	93978	93	Jane Dunkerley & John Dunkerley	46664
44	Sue Burras & Geoffrey Burras	87069	94	Marcell Treanor & Joanne Treanor	46494
45	Heather Oneil & James Oneil	86113	95	Belinda Clarke & Peter Clarke	46466
46	Vie Robertson & Keith Robertson	85446	96	Lindsay Gonsalves & Daniel Young	45686
47	Malcolm Ashmore	81785	97	Carol Simpson & Douglas Clark	44865
48	Adele De Caso & Jaime De Caso	81785	98	Christopher Brown & Louise Brown	43693
49	Jill Corlett	80618	99	Clare Whitelock & Martin Whitelock	43422
50	Antonio Briffa & Katharine Briffa	80065	100	Gaynor Morgan	41942

# Top earners in Period 3

Top earners  
in Period 3



Mike & Amanda Bibby



Bob Webb



Rob Forster & Ray Aziz



Muriel & Tony Judson



Gavin Scott & Bonnie Arapes



Gill Nicholson



Peter & Jackie White



Chris & Wendy Mason-Paull



John & Jeanette Hawkes



Alan & Billie-Dee Moffat  
(pictured here with Elaine Moffat)

**Combined Total**  
**£142,426\***

**That's an average of**  
**over £14,000 a month!**

\* Commission earned in the  
four week Period



2½ year's  
food shopping

**Remember these incomes are available to everyone, so  
how would your life change with a 14K a month income**

**You could...**

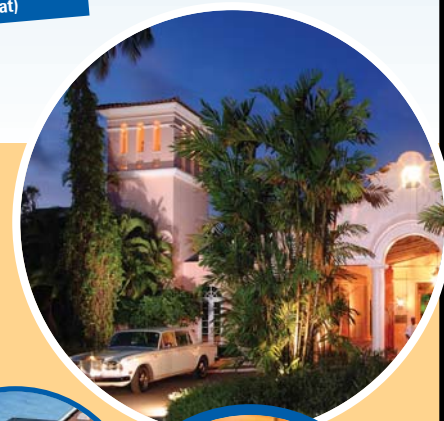
The average monthly mortgage payment in the UK is currently £550, so that  
would see over two years' worth paid off.

The average food shopping bill for a family in the UK is £5,200 per year, so you  
could see your family fed for two and half years after just four weeks of work!

**Buy a brand new car!**

Treat 64 of your friends to dinner at the world's most expensive restaurant –  
Aragawa in Tokyo. Alternatively, take over 100 of your mates to Restaurant  
Gordon Ramsey at just £120 per person!

Have seven days for a family of four at the luxurious Fairmont Royal Pavilion  
in the Caribbean - £14,000



2 years  
mortgage paid



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