

TEAMtalk

Issue 8
May/June 2012

Win tickets to
the business event
of the year

Kleeneze
Company of
Excellence

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Find out how to achieve
a sponsoring mindset

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Get the tools to
build your business
up as effectively as
possible

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Your favourite products
revealed

As the Queen celebrates her Diamond Jubilee, we look
at Kleeneze's place in Britain for nearly 9 decades

Kleeneze[®]

Editor's note



I'm not going to lie to you. I'm not going to pretend that we accepted the news that we won the top Direct Selling Association award with quiet pride. We were wholeheartedly, unashamedly very un-English about the whole thing and were, quite frankly, whooping loudly from the rooftops.

You see, there's nothing wrong with a little trumpet blowing in moderation. The Excellence Award was a culmination of a lot of hard work that took place both behind the scenes at HQ and out in the Network, so we hope wasn't only here that celebrations took place. This is very much your award too, so ensure you wear this title with pride.

It's a few weeks down the line now; we've popped the last celebratory party popper and put down the brass wind instruments. It was nice to enjoy the moment, but now it's time to get back to work. We may have won the award for our journey so far, but it's important that we live up to it too!

Recently, the business achieved something else quite extraordinary. On 11 May, we turned 89! To commemorate the Jubilee as well as our impressive longevity, Team Talk looks back on the company's life alongside the reign of Queen Elizabeth II.

There's no doubt that Kleeneze is thriving in the current economy. More and more people are flocking to us in order to make the extra money just to survive. Sponsoring is on the up and we spoke to two of the Network's top team builders this month, Ram and Sylvia Laing, to get their advice on how to build and maintain a strong team.

Don't forget, Ram and Sylvia will be taking to the stage for Kleeneze LIVE! at Bracknell to give you even more training on this subject. There are three more dates on the Kleeneze LIVE! tour to go – Newcastle, Bracknell and Warrington – each of them packed full of great training, news and inspiration. You have a choice: you can read all about it after the event or you can be there and let the event bring you closer to your goals. Coming up, we also have the massive annual Showcase at the NIA in Birmingham. Read all about it on page 11 and take part in our competition to win tickets to the event. This issue of Team Talk also highlights some of yours' and your customers' favourite products. We were quite surprised at the huge variety out there! Just goes to show why Kleeneze has remained such a firm favourite with all types of households for almost 90 years.

From my own personal point of view, living up to the Excellence Award means providing you with a company magazine that you'll enjoy reading, that's informative and valuable to you. Now, as much as I could probably quite happily wax lyrical about everything under the sun for 28 plus pages, it may not be pertinent to you. So, in order for me to live up to our new-found excellent status, I need your feedback. This is your magazine, so it's important that you have your say. Any feedback, let me know – xenia.poole@kleeneze.co.uk or tweet me [@XeniaKleeneze](https://twitter.com/XeniaKleeneze).

The summer of success is officially underway!

Xenia

Xenia Poole, Editor in Chief
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It only takes a second

With over 80% of direct sellers combining their businesses with a main or part-time job, we look at the rise of the second job in Kleeneze

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Let the games begin

It's the biggest Macmillan challenge Kleeneze has seen! Get your teams involved, get your customers and have some fun!

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ezeparty...six months on

An incredible six months has flown by since we launched Kleeneze's branch of party plan. Now we take a look at how this additional income stream is helping build businesses



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Kleeneze – Direct Selling Association

Excellence Award winners

Congratulations to everyone in the Network who helped Kleeneze to snap up the DSA's most coveted award last month



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A British institution

As the Queen celebrates her Diamond Jubilee, we look at Kleeneze's place in Britain for nearly 9 decades

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These are a few of your favourite things

Think you know the best-selling Kleeneze products out there? You might be surprised!

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Period round-up

Managing Director, Jamie Stewart takes a look back at the highlights of the past month

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Recognition

It's a bumper issue for recognition with our top achievers in both Periods 4 and 5 listed over the next 11 pages!



It only takes a second

When Kleeneze featured in *The Guardian* in April in an article entitled *The Rise of the Second Job*, we weren't hugely surprised. Now, more than ever, the business is seeing more and more people starting up as a means to supplement their income.

"There are about 400,000 people employed in the Direct Selling sector now," said our Managing Director, Jamie Stewart. "80% of them work part-time or combine it with their main job. Pay cuts and rising costs are creating increased interest in it. We're seeing lots of inquiries from public sector workers who have seen their pay frozen."

Silver Distributor, Kevin Brock joined Kleeneze in January of this year for exactly that reason.

"Having been made redundant from my previous job for Wigan Council in April 2011, I was frantically looking for a new job. In August I found one as a Locality Manager supporting adults with learning disabilities based in Liverpool. On a reduced salary anyway, my travelling costs increased and so to supplement my income I was always on the lookout for that something extra.

"Then, in November last year I received an e-mail from a good friend of mine, Dave Wilson promoting the Kleeneze opportunity to me.

"At first I was sceptical and asked Dave to give me the facts straight. No polished literature, just



how it comes. He did. It will rain. Books will get lost. You will get notes from customers telling you to go away. After a few weeks of pondering and deliberating, I chose to join just after New Year on Break Free. The first few days were a delight. Giving catalogues to family and friends and managing to qualify as a full Distributor.



*A survey of 2,000 workers showed that two out of three had considered taking on a second job to help pay rising bills**

*Four in five workers fear they may lose their jobs**

Britain's unemployment rate has remained at 8.4% – its highest level since 1995

The number of 16-24 year olds looking for work has topped one million, or more than 22% of the workforce. Excluding those in full-time education, the figure is closer to 20%

** Results taken from survey by law firm Peninsula*

"Even though it was tough going having to work my retailing time around a full-time job and a one hour (if I'm very lucky) commute. I decided to purchase two Income Kits and started to deliver in my local area.

"I've now got to a stage where I've built a solid customer base and seen a marked improvement in sales figures. It just further cements my belief and understanding of the Kleeneze way and I have a clear vision of the way forward.

"With the help of my sponsor and some excellent training, I was able to gain a few members within my team and, collectively, I was able to hit 10% for the first time in Period 4. The joy at such an event for me was insurmountable. Yes. It took hard work and effort but was well worth it.

"Period 5 and 10% is still my target although due to work demands, it will be an even tougher challenge, but this is where Kleeneze really worle to operate it around my full time work commitments at my convenience and again, although it means a longer day, the rewards are there. I doubt I'll be in Miami, but who knows next year?

"Success in this business needs commitment, enthusiasm and perseverance. It is also aided by having a great Upline of support. Put the two together and maybe, just maybe I will be able to complete my two Kleeneze goals: Gold and a full-time business.

"It certainly beats commuting."

LET THE GAMES BEGIN

One of our favourite taglines in Kleeneze is 'team work makes the dream work'. Now, we're asking your team to come together to achieve a very important goal — to raise as much money for Macmillan Cancer Support as we can throughout the summer.

We know you all work very hard, so we want you to have a bit of fun while doing this challenge. Plus, it's a great opportunity to get together with your team, your prospects and even your customers. Here at HQ we'll be joining in with our own fundraising efforts (at the moment we're in talks to do a stationary bike challenge, as we cycle from Land's End to John O'Groats without ever moving from the office!).



Space hopper race



Tug of war

So, here's what you need to do:

1. Decide on a date for your challenge. It can take place at any time between July and August 2012.
2. Decide what challenge you're going to do. Fancy a spacehopper race across the garden? Who in the team can eat the most barbecued sausages in ten minutes? How about a tug of war competition against another team? It's all a bit of fun, so use your imagination and check out the ideas on the DSA too.
3. Register using the electronic sponsor form on the DSA
4. Start raising money. You can compete as a team or compete against each other within your team. Ask your friends and family to sponsor you or even sell tickets to come and see the silliness! You can donate through the Just Giving Page <http://www.justgiving.com/Kleeneze-Macmillan-Games>, but make sure you put the same name you've registered on in the notes, so we can track how you're doing.
5. Let us know what you're doing. Prizes will be awarded to those who have the most creative challenges, along with the highest amount raised. Write in to Macmillan@kleeneze.co.uk.

Last year the Network raised over £33,000 for Macmillan, which is an incredible achievement and will go so far to helping those suffering with cancer. However, we know we can do better and raise even more in 2012!

GAME ON!!

**WE ARE
MACMILLAN.
CANCER SUPPORT**

MAINTAINING MIAMI

The heat really is on. It's Miami crunch time. You've taken the first step, now it's your vision and your belief that's going to see you through. Why don't you email me some of your testimonials of how determined you are to be there and I can remind you of them when you arrive in Miami!



As announced at Kleeneze LIVE! in Bristol, we have two very special guests lined up to give you training on conference day out there.

Ever since Richard Fenton and Andrew Waltz took to the ICC stage in January 2011, the entire Network got on board with the concept of Go for No. Not entirely new to Network Marketing, Andrea and Richard put a fresh spin on the programme that intentionally increases your failure rate.

Now the couple will be joining us on this incredible Destination to give our qualifiers a special, one-off training. It's such a fantastic privilege for us to have these well-known speakers and authors with us at the Destination. The reward for all your hard work just got better!



Michael's top tips for holding Gold:

On a daily basis, remind yourself where you're heading. And of the reward that awaits you.

Speak to your credible Upline who will also motivate and remind you of where you're heading on a daily basis

There is a beach in Miami that is waiting for distributors to come along. Miami will have never seen anything like it and you will have never seen anything like Miami!

To find out more about Go for No, visit Andrea and Richard's website www.goforno.com or follow Andrea on Twitter @GoforNo.

On the ordering site now there is a tracking device especially for you to track your Miami progress (Destination Qualification tab)

New starters, don't forget, you still have until Period 6 to reach Gold!

Get The Sponsoring Mindset

As soon as Blackpool-based Ram Laing heard about Kleeneze, he knew that this was the opportunity that was going to turn his life around. After being pensioned out of the army with shattered legs, he'd been finding employers reluctant to hire him because of the time he would need to spend in hospital, and supporting his young family on an army pension was proving difficult.

Initially reluctant, Ram's wife Sylvia soon came around when she saw that the business really worked. That was 11 years ago and now at Silver Senior Executive Distributor status, the couple have toured the world with Kleeneze and built up a hugely successful team on the way. So this month, Team Talk caught up with the Laings to find out exactly what it takes to build a strong team and business.

How long after starting Kleeneze did you start sponsoring?

Ram: *I actually started sponsoring immediately, because the truth is, I saw the bigger picture immediately. I was nervous, because I had no skills in business, but I saw the opportunity for what it was – I saw the circles, I saw that people were earning money and if they could do it, I could too.*

You obviously had a lot of belief in the business from the outset. Is that important?

Sylvia: *I think a lot of people think sponsoring is this big daunting experience, so a lot of people don't want to do it when they first start. What they don't understand sometimes is that we're there to help and support them the first few times until they get into the rhythm of it. I think people are scared too, because they think they have to have certain skills when they don't really – they just need to be able to put catalogues out, collect them, process orders and show someone else how to put catalogues out, collect them and process orders.*

It took me quite a few years to get to grips with the sponsoring, because I was so sceptical. However, once we had that first certificate of income it was just a case of speaking to everyone we knew and showing them that it worked. Some laughed, some remained sceptical, but some joined.

Ram: *I had no idea what I had to say and what I had to do. I knew, though, that there was a system in place and someone was going to show me what I*



Ram & Sylvia Laing

needed to do and how I had to do it. When you're sponsoring, you must show them both sides of the business. If you only show them the retail side, they'll only ever look at it as a retail business instead of a networking business.

Do you think some people don't tell people about the sponsoring side on purpose?

Ram: *I think people pre-judge, yes. Maybe it's because when they joined, the sponsoring side made them a bit nervous. Kleeneze is a network marketing company with a retail side to it.*

95% of people join for the retail, because they're looking at it through their own eyes. They look at us sitting with them on an appointment and think 'oh no,



I couldn't do that' A lot of people want to say I'll try it first and if it works for me then I might show it to someone else.

Sylvia: *It is a confidence thing, but the only way to gain confidence is to get out there and do it. I think a lot of people are put off sponsoring by not believing whole-heartedly in Kleeneze, especially when they first start. If they follow our system, we can prove that it works, but it's initially down to them.*

How long do you stay with your new team members in the beginning?

Ram: *The key is they need to get out there and put the catalogues out first. Then when they start sponsoring, we ask them if they were going to invite 20 people to a party, who would they invite and if they'd be happy for us to chat to them on their behalf to explain what it is you're doing.*

But we also have a system where you can invite your prospects to a meeting. It gets them exposed to the team, shows them that Kleeneze isn't just about retail and we can then introduce them to people who are newish to the business and have just started in sponsoring, as well as to others who are maybe 6 months down the line.

The meetings give them confidence, because at the beginning they've only met you - you've come into their life, shown them an opportunity and you might not know them at all. I think people join because they believe in you, they see your passion and want to know that they're going to be looked after.

What are your own personal sponsoring goals?

Sylvia: *Initially, we had a quite a high level of sponsoring, but we quickly realised that the more people we brought into the business, the less time we had to look after them all. Our biggest key in sponsoring is retention. It's not about how many people you bring in, but about bringing in people and coaching them properly. We could all bring in 20, 30, 40 people a month, but would they get the same level of support? We bring people in every month – four a Period, one a week – and that gives us enough time to make sure we look after them properly.*

Ram: *Activations are more important than sponsoring. It's alright bringing in ten people a week, but if you've only got one remains at the end of the week, is it worth it? Plus, if those nine have left due to lack of support and they all speak to ten people in your local area, that's 90 people who might not join you.*

People need to coach more on the sponsoring side. Kleeneze promote ten-active wide which is fantastic, but it does state ten ACTIVE wide.

Have you run into any problems with sponsoring and how have you overcome them?

Ram: *If I were to say we had no pitfalls on the way with Kleeneze, I'd be lying. In the beginning, you're developing and will make mistakes. Keep it real and be honest with people. You need to learn how to listen to what people want from the business. Being in the army, I thought that if I barked at people and managed them that was the right way. It's not! Listen to people and develop them at their own pace. Bring them in and let the system look after them. You're there to guide them.*

How do you decide which kit someone should be on?

Sylvia: *We find out a bit about them and their background and how much they're looking to earn. Then we show them our income chart. We always start with the **Business Builder 250**. That gives people the right amount of catalogues to get them in and out and get their investment back quicker. We emphasise that the Business Builder 50 is going to take them longer to earn the money with the less catalogues unless they personally present and to achieve what they want to achieve.*

Ram: *I personally think that any kit in the right hands works regardless. We're honest with them – we've never personally presented and we joined with the bigger kit. We didn't have the money for it; we had to borrow the money! We never pre-judge what people will want. Everyone's only judged on how much they want and how much time they have to achieve it. Blanket dropping with 50 will work, but it's going to take you longer – you might have to be out seven days a week to get the right amount of catalogues out.*



New York with our team

How do you pick team members back up who may be disappointed with their results?

Ram: *If you bring people into the business without over-selling it, they won't ever have that disappointment. A lot of people only get disappointed, because they're brought in with high expectations. We've got a ratio that we use in our group and if you know that ratio, you know that you just need to go through the numbers to get the results you want. It's a realistic way of doing things. Just be honest with people – there's no point in saying they're going to get something and they're not.*

Can you give us any more tips for sponsoring?

Sylvia: *Get your retail story that you can share with, first and foremost your family and friends. It's a powerful thing. And just because they say no now, doesn't mean it will be no in the future.*

Ram: *Don't ever sell – Kleeneze sells itself. Always be positive, whether you want to be or not! At the*

When you're sponsoring, you must show them both sides of the business. If you only show them the retail side, they'll only ever look at it as a retail business instead of a networking business.

It is a confidence thing, but the only way to gain confidence is to get out there and do it.

end of the day, everyone you come across could be a potential team member – if you're walking along with your catalogue bag dragging behind you, why would they want to join you? You're your own shop window so make sure you're presenting yourself the best way possible all the time.

WIN TICKETS TO THE EVENT OF THE YEAR

If you've never attended a Showcase, you'll often hear people tell you that it's an event like no other. They're right. The atmosphere and entire day is something that simply has to be experienced.

This year, we're putting together a training like no other that will help you to establish what you really want out of your business and, more importantly, how you can take the steps to get it.

Plus one member of our audience on the day will leave the event the owner of a brand new Mini Cooper. Remember, if you got a ticket in the draw earlier in the year, you have to be there in order to be in with a chance of winning!



Now, we're offering five lucky winners the chance to win tickets to the event that can give you the training and inspiration to take your business to the next level. To win a ticket to this business building event, simply answer this question:

Andrea Waltz and Richard Fenton are our guest speakers in Miami in November, but which book did the pair write?

Write in to us at teamtalk@kleeneze.co.uk, using the subject title 'Showcase competition' by Friday 18 May 2012.

See the DSA for full terms and conditions.

Congratulations to last month's winners of an Income Kit:

Duane Ellis, Alec Prentice, Iona Forsyth, Paul Melville, Debs Bamford, Derek Darville, David Hartle, John O'Donovan, Emelia Carrigan, Jacqueline Banks

"The Annual Kleeneze Showcase is already booked in the diary. I genuinely believe there is absolutely no substitute for attending events like this; thousands of people coming together for a day of training, inspiration and motivation. There is a real buzz and excitement in the room especially when celebrating team achievements. You have to really be there to feel the vibe.

Keeping the team synergy going long into the night is so easy with the Gala Dinners. This is a time to relax, unwind and chill with team and have some real fun. What makes this event really special is thousands of like minded people coming together to party and it's also an excellent opportunity to network alongside some of the best leaders in our industry."

**Debbie Gee,
Silver Executive Distributor**



**Kleeneze Annual Showcase
1 September NIA, Birmingham**

SALES AIDS UPDATE

Business Builder Kits	Code	Price (£)	Price (€)
UK Business Builder 50 Kit (manual)	01902	£85.00	N/A
UK Business Builder 50 Kit (online)	Online registration	£85.00	N/A
UK Business Builder 200 Kit (online)	Online registration	£162.00	N/A
UK Business Builder 250 Kit (online)	Online registration	£185.00	N/A
ROI Business Builder 50 Kit (manual)	01945	N/A	€99.00
ROI Business Builder 50 Kit (online)	Online registration	N/A	€83.00
ROI Business Builder 200 Kit (online)	Online registration	N/A	€144.20
ROI Business Builder 250 Kit (online)	Online registration	N/A	€174.60
NL Business Builder 50 Kit	07692	N/A	€99.00
DE Business Builder 50 Kit	07714	N/A	€99.00

Income Kits	Code	Price (£)	Price (€)
Catalogues – UK Income Kit (UK Retail Kit)	02623	£32.00	N/A
Catalogues – UK Income Kit x 2 (Free Handling)	02356	£64.00	N/A
Catalogues – ROI Income Kit (ROI Retail Kit)	02747	N/A	€28.40
Catalogues – ROI Income Kit x 2 (Free Handling)	02437	N/A	€56.80
Catalogues – NL Income Kit (NL Retail Kit)	07722	N/A	€20.00
Catalogues – NL Income Kit x 2 (Free Handling)	02658	N/A	€40.00
Catalogues – DE Income Kit (DE Retail Kit)	07706	N/A	€20.00
Catalogues – DE Income Kit x 2 (Free Handling)	03484	N/A	€40.00

Catalogues	Code	Price (£)	Price (€)
UK Summer Special (pack of 50)	55468	£5.00	n/a
ROI Summer Special (pack of 50)	55670	N/A	€6.00

Recognition Certificates/Pins	Code	Price (£)	Price (€)
10% Volume Profit Certificate (pack of 5)	00892	£1.53	€1.84
13% Volume Profit Certificate (pack of 5)	05193	£1.53	€1.84
15% Volume Profit Certificate (pack of 5)	05207	£1.53	€1.84
18% Volume Profit Certificate (pack of 5)	05215	£1.53	€1.84
21% Volume Profit Certificate (pack of 5)	05223	£1.53	€1.84
Kleeneze Starter Kit Pin	82082	£1.00	€1.20

Forms	Code	Price (£)	Price (€)
UK Customer Order Form (pack of 100)	08621	£1.53	€1.84
ROI Customer Order Form (pack of 100)	08630	£1.53	€1.84
Accra Scan Forms (pack of 25)	02690	£3.57	€4.28
Advanced credit note	00795	Free	Free
NL Order Form (pack of 100)	03913	N/A	€1.84
DE Order Form (pack of 200)	08095	N/A	€2.86

CD/DVDs	Code	Price (£)	Price (€)
Starting & Growing DVD (single)	01643	£0.77	€0.92
Starting & Growing DVD (pack of 10)	01791	£6.13	€7.36
New Opportunity DVD/Brochure pack (50)	09822	£35.74	€42.89
Opportunity DVD (single)	07498	£0.51	€0.61
Dutch Opportunity DVD (single)	09172	£0.87	€1.04
HPRH DVD/BOOK (single)	09776	£2.04	€2.45

Other Sales Aids	Code	Price (£)	Price (€)
Snap Catalogue Bags (pack of 55)	82724	£1.38	€1.66
Small Shoulder Bag	02593	£2.81	€3.37
Large Shoulder Bag	09911	£4.60	€5.52
Catapuller	07285	£15.00	€18.00

Kleeneze Organiser	09199	£3.06	€3.67
Retailing Book (pack of 10)	09261	£3.00	€3.60
Kleeneze Pencils (pack of 10)	09202	£1.01	€1.21
Kleeneze Lanyard and ID Card Holder	02828	£2.55	€3.06
Kleeneze Pen	04278	£0.46	€0.55
Call again cards (50 sheets)	02062	£0.35	€0.45
Kleeneze Large Carrier Bags (pack of 100)	97845	£2.04	€2.45
Kleeneze Small Carrier Bags (pack of 100)	97853	£1.28	€1.54
Team Talk Magazine Issue 8 (June)	53031	£0.50	€0.60

Poloshirts / Cap

	Code	Price (£)	Price (€)
Kleeneze Woollen Hat	00825	£5.06	€6.07
Kleeneze Cap	09610	£3.56	€4.27
Kleeneze Mens Small Poloshirt (38)	09636	£7.14	€8.57
Kleeneze Mens Medium Poloshirt (40)	09652	£7.14	€8.57
Kleeneze Mens Large Poloshirt (42/44)	09687	£7.14	€8.57
Kleeneze Mens X-Large Poloshirt (46)	09709	£7.14	€8.57
Kleeneze Mens XX-Large Poloshirt (48)	09717	£7.14	€8.57
Kleeneze Mens XXX-Large Poloshirt (50/52)	09733	£7.14	€8.57
Kleeneze Ladies X-Small (8)	09741	£7.14	€8.57
Kleeneze Ladies Small (10)	09768	£7.14	€8.57
Kleeneze Ladies Medium (12)	09814	£7.14	€8.57
Kleeneze Ladies Large (14)	09857	£7.14	€8.57
Kleeneze Ladies X-Large (16)	09873	£7.14	€8.57
Kleeneze Ladies XX-Large (18)	09881	£7.14	€8.57
Kleeneze Ladies XXX-Large (20)	09890	£7.14	€8.57

Water Proof Jackets

	Code	Price (£)	Price (€)
Kleeneze Jacket X-Small (34)	04510	£25.53	€30.64
Kleeneze Jacket Small (38)	04529	£25.53	€30.64
Kleeneze Jacket Medium (41)	04545	£25.53	€30.64
Kleeneze Jacket Large (44)	04553	£25.53	€30.64
Kleeneze Jacket X-Large (47)	04561	£25.53	€30.64
Kleeneze Jacket XX-Large (52)	04588	£25.53	€30.64
Kleeneze Jacket XXX-Large (56)	04596	£25.53	€30.64

Water Proof Over Trousers

	Code	Price (£)	Price (€)
Kleeneze Bottom X-Small (28)	04626	£12.77	€15.32
Kleeneze Bottom Small (30-32)	04634	£12.77	€15.32
Kleeneze Bottom Medium (33-35)	04642	£12.77	€15.32
Kleeneze Bottom Large (36-38)	04650	£12.77	€15.32
Kleeneze Bottom X-Large (39-41)	04669	£12.77	€15.32
Kleeneze Bottom XX-Large (42-44)	04677	£12.77	€15.32
Kleeneze Bottom XXX-Large (45-47)	04685	£12.77	€15.32

Fleeces

	Code	Price (£)	Price (€)
Extra Small Kleeneze Fleece (36)	00531	£15.95	€19.15
Small Kleeneze Fleece (38)	00736	£15.95	€19.15
Medium Kleeneze Fleece (40)	01309	£15.95	€19.15
Large Kleeneze Fleece (42-44)	01341	£15.95	€19.15
Extra Large Kleeneze Fleece (46)	01368	£15.95	€19.15
XXL Kleeneze Fleece (48)	01384	£15.95	€19.15
XXXL Kleeneze Fleece (50-52)	01414	£15.95	€19.15
XXXXL Kleeneze Fleece (54)	01422	£15.95	€19.15

News from on the road

The results are in — Kleeneze LIVE! is a tour to be remembered! With Warwick, Falkirk, Dublin and now Bristol under our belts, it's onward to Newcastle, Warrington and Bracknell with another line-up of spectacular speakers.



"Kleeneze LIVE! Bristol lived up to all our expectations and more. The day was crammed full of training, advice and tips to build a big business and the recognition was outstanding.

Every one of the speakers was excellent and as long as you put into action what was said you can not fail to achieve great things. The whole room was buzzing and the atmosphere was electric, if you have not been to a LIVE! event before then make sure you attend the next one. You will be so pleased you did. On another note congratulations and well done on winning the Company of Excellence award, we are so proud to be part of it such an amazing company.

Jane and John Dunkerley, Silver Executive Distributors

"Well done to everyone for putting on a fabulous day at Bristol Kleeneze LIVE! It was great to have so many of the team there and they all thoroughly enjoyed it. We had some new starters that were inspired and motivated, especially the guys that were rewarded and recognised for their achievements over the last few Periods. They've gone away this week and are charged up further and ready to push on more.

These local LIVE! events are fantastic for the team, especially to those that sometimes might be unable to make it up to the Birmingham Showcase. The speakers as always were brilliant, motivating and inspiring. Can't wait for September when we'll have some new Gold Distributors going across stage and looking forward as always to the Gala Dinner."

Paul Melville, Bronze Executive Distributor



"This was my first experience of a big Kleeneze meeting and although I had an idea of what it would be like, it was so much better than I ever could have imagined. I wanted to learn from the people talking, as they have achieved what I want to achieve. I now consider them as my mentors.

It was inspiring to hear their stories and trainings. In particular I enjoyed Andy Buxton's training because it made me realise that in order to build something big you need a plan. I have been in Kleeneze since January and I wanted results immediately, but he got it across to me that it will take time. After listening to Craig White I went home and did my 5 year plan so my goals are in place. If you haven't been to an event before then I can highly recommend them as I certainly will not miss another one."

Alex Mobsby - Silver Distributor



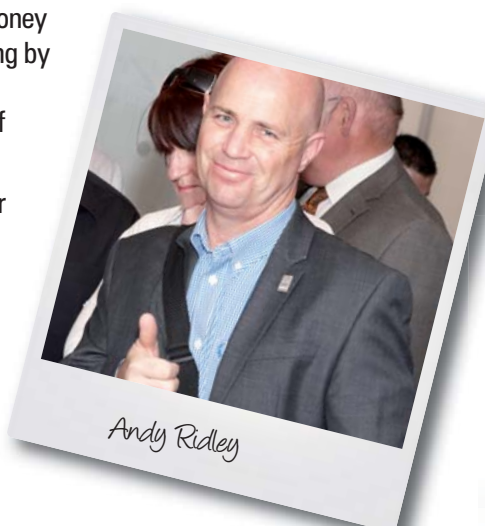
"I, along with several members of the team, attended Kleeneze LIVE! in Bristol and were thoroughly inspired by the company meeting that gave us so much motivation and direction for our businesses.

There were several highlights, not least the expected excitement and enthusiasm from our very own Michael Khatkar. We were left with no misunderstanding of how Kleeneze has now been recognised as THE leading company in our industry, certainly in the UK, and beyond. This is something we can now advertise to our prospects and new team members as the Company of Excellence!

The fantastic training from network leaders was amazing, and as Craig White pointed out we would pay lots of money to get this type of training by private trainers and entrepreneurs outside of our network!

Be the best you can, our team certainly will."

Andy Ridley,
Silver Executive
Distributor



Newcastle – 9 June

Order code **02089**

Speakers – Peter Rea, Mike and Jean Day and Neil Young

Bracknell – 1 July

Order code **04308**

Speakers – Gavin Scott, Neil Young and Ram and Sylvia Laing

Warrington – 15 July

Order code **02119**

Speakers – Craig White, Jean Day, Ram Laing and Gavin Scott



eze party... 6 months on

No one ever really believed that the Kleeneze opportunity could be improved upon. However, then along came eze party and started to attract an even wider audience to this fantastic business. The party plan programme also offered our existing Distributors an added method to increase their personal retailing while building their teams.

Now, six months on since the big launch, we caught up with our new director of eze party, **Nadine Ward** to find out how it's all going.



For those who don't know you, can you tell us a bit about your background and your role in Kleeneze?

I've been in Direct Selling for 30 years. Originally I came into it, because my children were small and I really needed something I could work around them. I went on to build my own business in four years with a turnover of £4.2 million. I also ran a £17 million business whilst I was with a natural skincare and cosmetic company. However I do really feel that they were just rehearsals for what I'm doing now.

It's my role to help Distributors recruit, train and retail for a successful team and Network. I'm particularly focussed on helping build those Gold level businesses. There are three things that I believe are exceptional to Kleeneze that I've never had before in my previous experience and those are: that when you win a trip, it's for two; when you win a car, you keep it; and the residual income is amazing.

How have you seen eze party change since we launched in January?

We faced some scepticism in January, but as we moved through the initial launches, training people into party plan and then the launch of ezespa, I've really seen a complete 180° turnaround in people's opinions.

More and more every day people are coming around to eze party, especially since two Gold businesses have emerged from it. It's speeding up and now and will continue to do so due to the consumable nature of the spa products and the up-and-coming Christmas season.

Can you identify the up-and-coming eze party superstars?

Absolutely! You'll find some of their stories on the next page. They've already started to make a difference and I really do think it's down to their mindset. The training and development that we offer is also important to helping them succeed. They've seen how you can earn the money in the comfort of the home and the ease of building a Gold business with 15 active Distributors. On average, a Distributor will do three parties per Period, giving them £600. With 15 people in their business, that's a £9k business. It's so achievable.

What's coming up for eze party now?

A refresh of the eze cook catalogue will be available soon with new themes and offers. We also have our seasonal launch coming up at the NIA in September to maximise our potential before year end.

It's a really good time to get yourself in great shape before Christmas comes. The rush for parties will start in September and gather pace, so make sure you're ready!

"Note to all budding make-up ladies: I've just completed 21 makeovers following the training in Birmingham. Trust me, after 21 you will be confident enough to make up anyone, regardless of age or colouring. Don't give up – it's 21 for a reason and worth it. Plus it's fun and you can book parties and sell make-up at the same time"

Jules White-Fasulo

"Can I say that I absolutely enjoyed the Makeup Masterclass! I've since lined up - within hours - 15 ladies to do makeovers for practice, 3 potential parties and 1 definite party! All from the confidence gained from the workshop and from sharing ideas with the others in the room! It was a lot of fun and was a fab way to ask questions and compare looks and practice applying the salon professional cosmetics to each other. Loved it!"

Nicola Mitchell



"I have found ezeparty to be an extremely powerful business! We did 3 parties in one week with sales of £600 and only 3 deliveries! I have truly NEVER seen an Network Marketing opportunity like this, and, believe me, I have looked.

All I do is ask someone to have a party, they then go out and invite all their friends and family and I go along to do a simple presentation in front of potential new parties and recruits. Isn't this a no brainer?! Fiona and I are now looking into doing larger presentations, can you imagine (considering one of our parties had 5 people in the room and we recruited one of them) what will happen with 40 or more?"

Gordon McGill



"We have just started our ezespa parties and we are planning to do an extra £1,000 retail a month through it, as well as recruit others to do the same. So far we have done the parties together with Nick as my assistant! He fetches and carries, serves drinks and takes orders, while I do the demonstrations. Afterwards, we both mingle and network. So far the ladies do not seem to mind a bloke being there - in fact it seems to create a good atmosphere. He says it is weighing up the situation really. Some ladies are comfortable talking to a chap some not so and he will leave me to speak to them if needs be.

We are both on a massive learning curve and have a long way to get to where we want to be, but we keep listening to all the training and keep pushing ourselves which is easier with us both there."

Nick and Anna Padfield

Kleeneze - Direct Selling Association Excellence Award Winners



Kleeneze, 2012 winners of



You may have already heard, but on Saturday 12 May Kleeneze scooped the Direct Selling Industry's top award! The prestigious Excellence Award is given annually as recognition for the best overall performance of a member company over the past year, encompassing all aspects of business.

Since 1965, the Direct Selling Association has been the recognised trade association for the Direct Selling channel of distribution and the yearly awards acknowledge only the very best.

We are thrilled to have become the recipients of the Excellence Award, but, of course, so much of this is down to you – our entirely fantastic Network! Thank you to each and every one of you for putting in the hard work to result in this incredible award!



of the DSA Excellence Award!



Kleeneze®
...making life easier

A British Institution

As the country gets jubilant over the Jubilee, we look back at our heritage to see why Kleeneze is fit for a Queen.

The Queen

Born at 2.40am on **21 April 1926** at 17 Bruton Street in Mayfair, London.



Kleeneze

Born **11 May 1923** when Harry Crook set up a small brush company under a staircase in Whitehall, Bristol

1952 - Princess Elizabeth formally proclaimed herself Queen and Head of the Commonwealth and Defender of the Faith. Her Coronation (the first ever to be televised) took place the following year.

1952 – Winston Churchill was a regular Kleeneze customer, the Ideal Home Exhibition saw Good Housekeeping equip. their showhouse exclusively with Kleeneze products and Kleeneze became a 'public company' with the workers becoming the recipient of share options, so they could enjoy the benefits of the Company



1973 marked 50 years for Kleeneze! To celebrate the company's Golden Jubilee, a party was held at the Kleeneze Social Club at Hanham.

1977 – Queen Elizabeth II celebrates her Silver Jubilee. Across Britain millions of people tuned in to watch events on the television and many more celebrated with their own street parties. This was also the year that Kleeneze hosted its very first International Destination...in Jersey! Over 300 Distributors were flown over to stay at the Hotel de France for the very first Kleeneze Convention.

"On 11th May, 1923, Kleeneze was born," stated the Golden Jubilee edition of the company newsletter. "During its fifty years there have been many changes, but never has the opportunity to strengthen ones security been greater. The product range has never been as varied and new lines are continually being developed and added to the range."

2002 – In June 2002 the Queen celebrated her Golden jubilee. Celebrations mirrored those of 1977 as millions took to the streets and crowded into the Mall to catch a glimpse of the Royal Family.



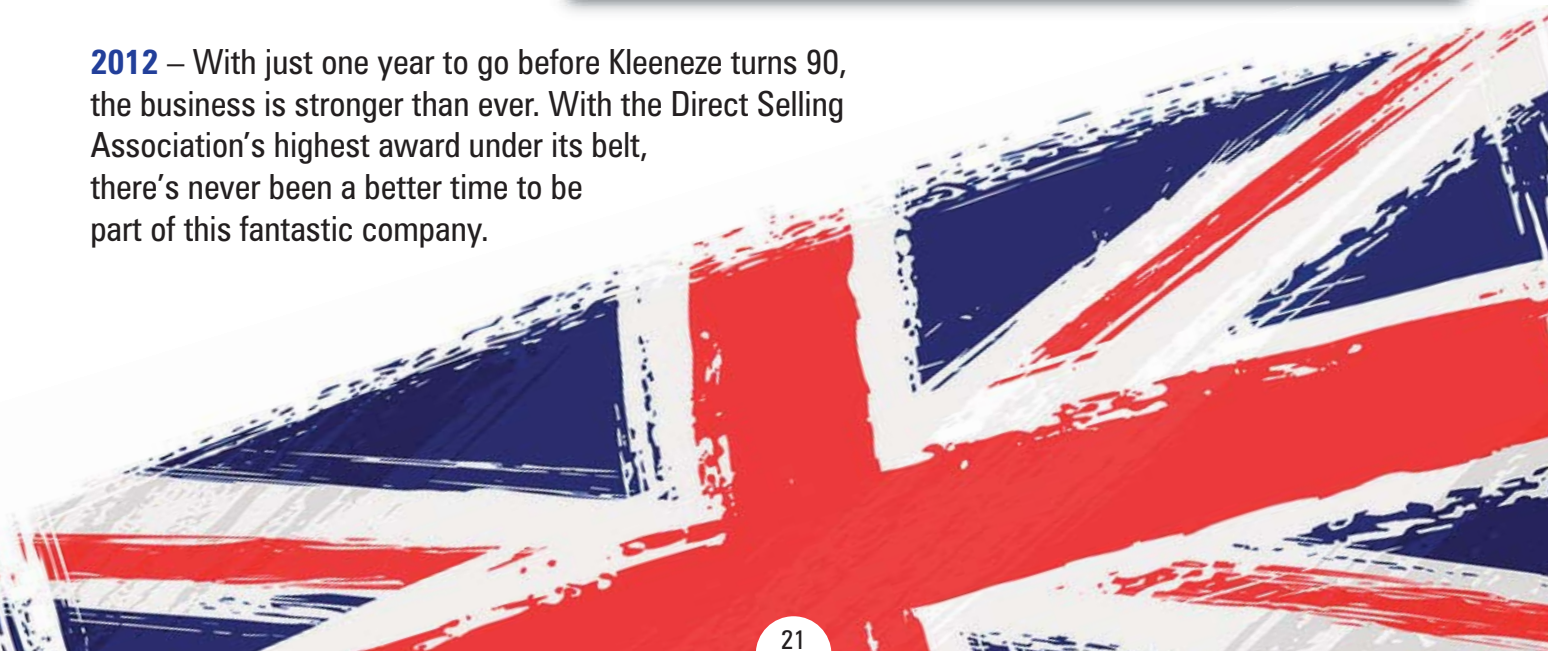
2002 – Almost 150 Kleeneze Distributors jetted off to Malaysia for the International Conference 2002. Business was booming with new incentives added to the Sales Plan including cash bonuses and cars.



2012 - Marking 60 years of The Queen's reign, the Diamond Jubilee celebrations take place in June this year with millions all around the country celebrating over an extended bank holiday weekend



2012 – With just one year to go before Kleeneze turns 90, the business is stronger than ever. With the Direct Selling Association's highest award under its belt, there's never been a better time to be part of this fantastic company.



These are a few of your favourite things

When we asked you to let us know your customers' and your favourite products, we were fairly certain that the same few products would show up time and time again. What we didn't bank on was there being such a sea of variety when it came to your feedback.

It really seems as though there's a product for everyone with Kleeneze!

"A customer recommending a product is always very powerful, but more than that is a customer recommending a product to another person, then going out of their way to find the contact details of the distributor to let them know of the order.

This happened to me, when a customer phoned to say she had found my contact details by popping round to her neighbour's (another customer) who had my contact details on my address label which was on a cleaning bottle. The product this customer was so excited about is on the front cover of the Spring Specialogue - the Weed Remover. Later on, the same customer approached me to tell me again how impressed she was with the Weed Remover. A senior citizen, she was finding it hard to kneel or bend in her garden, so this tool is just the job."

Derek Darville, Distributor



"Just heard raving reviews about the Wipeout Stain Remover from a customer.

They have a screen in their living room which had marks that nothing else could seem to get out. They tried our stain remover on a whim and have been so impressed they've ordered another bottle as stand by."

Sam King, Silver Distributor

"One of my best customer's favourite Kleeneze product is the Fridge Freezer De-Icer. She was so impressed with this product that she purchased 6 cans on one order! She says it certainly beats trying to break it off or even tackling the job with a hairdryer which are time consuming methods and not particularly practical. Whilst waiting for the ice to melt she can get on with other jobs."

David Hartle, Silver Distributor





"My customers' favourite item is the Body Cream Applicator. My customer ordered one for herself and was so impressed, she went on to order some for friends as presents. Now she's mentioned it to some of her work colleagues, who also want to order it. Fab product!"

Alexandra Tuesley, Senior Executive Distributor

"My favourite product is the short-handled rubber brush. Cleaning the carpet on the stairs has been the bane of my life - we have hairy pets! This brush has bristles on the point of it, and gets into the difficult areas of the carpet alongside the wall and the stair rods. So as well as easily lifting the hairs, it lifts all the dirt, and those grey areas alongside the wall are no longer grey! Brilliant!"

Phil and Dee Chester, Silver Distributor



"One of my favourite items from the catalogue is the Thick and Thin Cheese Slicer. We've had ours for about 8 years now and it's still going strong. Being cheese lovers, it's great; we use it all the time for the kids' sandwiches. Lots of our customers have got them and love them too."

Garry Thomas, Silver Distributor

"One of the most popular products my customers have been buying has been the Grout Whitening Pen. I have sold many of these and I think the reason is that a lot of people these days are looking for money saving options and ways to spruce things up without spending a fortune which is exactly what the Grout Whitening Pen does. Rather than customers thinking I need to buy new tiles, they think I would rather save money and tidy the tiles up. One of the great money saving products that Kleeneze does.

This is a great product and is one I have used myself and the customers just keep on buying them."

Jacqueline Banks, Silver Distributor



"My favourite product this month is the Garden Kneeler. With all the rain we have had it's a job to keep up with the weeds, but with this I have been able to spend much more time on my hands and knees weeding. I love to be out in the garden when I am allowed to, as long as the catalogues have gone out too, and this has helped so much as I suffer with my back."

Karen Flawn, Silver Distributor

"My favourite Kleeneze product is the Tea and Coffee Stain Remover because it brings up my cups and mugs like new. Even my dishwasher doesn't get them that clean and there is no scrubbing involved, I love it!"

Iona Forsyth, Distributor



Jamie Stewart

We're breaking records all over at the moment; winning awards and climbing up the international industry rankings from 82nd last year to 75th this year. That's not just in the UK – that's the WHOLE WORLD!

New products continue to feature heavily in our success, particularly the much-talked-about Turn Back Time serums in the ezespa range. They have already become some of top party plan selling items. I have even been testing the Pro Youth Face Serum to ensure I can speak first hand of the benefits of our products, and it works. The advantage to using the products myself is that I can talk confidently to friends and family who then order from me or their local Distributor. Even more exciting is that these are consumable items with a repeat purchase opportunity attached; further strengthening your residual income in months and years to come.

So, the next time you see me and think I look younger, now you know why! Maybe I should get the rest of the Board to do some product testing....?

The month of May saw Kleeneze celebrate another anniversary – trading successfully for 89 years now. That's longer than the Queen has reigned. In fact, the business was well underway before she was even born! It's this heritage and public loyalty that has been our biggest asset all these years. That's why, when speaking to anyone who may be looking at the Kleeneze business, it's important to remind them that we've been trading since 1923. We are no fly-by-night organisation. We're not a start-up that is statistically bound to struggle or fail very quickly. We rank at number 75 as the largest direct selling company in the world!

Over the last 5 years Kleeneze has won numerous awards but on 10 May at the Annual DSA conference we were awarded the prestigious Company of Excellence award. The highest accolade a Direct Selling company can attain. This is something that everyone involved in Kleeneze needs to be proud of, everyone had a part to play in achieving this and should now capitalise on this achievement to ensure everyone knows about it.

Speaking of the DSA, their statistics recently revealed that the UK Party Plan market is worth £400 million a year – backing up our entry into their market to ensure we gain a significant share of this growing sector. I must extend congratulations to Nadine Ward in recognition of the fantastic results we have seen since the launch of eze party in January. The support and training she has delivered across the country has been second to none and I am proud to reveal that we are now promoting her to Director of eze party. Over the coming months, we will continue to build a team to support Nadine and everyone involved in eze party to maintain the momentum and growth we are experiencing.

Kleeneze continues to go from strength to strength and that's down to the success that you experience in your own business. Once again, thank you for all that you do and here's to our joint future success.

Jamie

Recognition

From our top retailers to those who have reached 10% for the very first time, over the next few pages, you'll find the names of those whose achievements are very much to be shouted about.

In no other business will you find such a recognition and reward scheme! Congratulations to all of you who achieved your goals in Period 4 and, for our new starters, we hope to see your name on these pages very soon!

Personal Retail TOP 3



1st £9,229

Susan Coleman &
Robert Holdford



2nd £7,344

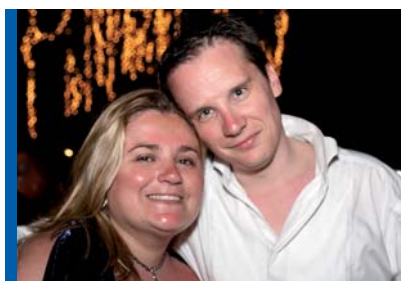
Paul Tonkin &
Joanne Heeraman



3rd £6,723

Lynda &
David Buchan

Personal Sales Group TOP 3



1st £18,697

Stuart &
Robyn-Lee Heard



2nd £16,789

Peter &
Myrna Wellock



3rd £16,502

Adele &
Jaime De Caso

New Business Sales TOP 3



1st £7,853

Andrew Buxton &
Laura Kelly



2nd £7,641

Steve &
Debbie Roper



3rd £7,071

David Wilson &
Julie Knight

Top 50 Period 4



Personal Retail



Personal Sales Group

This figure will not include break-away Gold Distributors or non-qualifying Gold Distributors (includes all adjustments).



New Business Sales

This figure includes all new initiations plus their sales from Period 2-4

No.	Distributor Name	Sales	Distributor Name	Sales	Distributor Name	Sales
1	Susan Coleman & Robert Holdford	£9,229	Stuart Heard & Robyn-Lee Heard	£18,697	Andrew Buxton & Laura Kelly	£7,853
2	Paul Tonkin & Joanne Heeraman	£7,344	Peter Wellock & Myrna Wellock	£16,789	Steve Roper & Debbie Roper	£7,641
3	Lynda & David Buchan	£6,723	Adele De Caso & Jaime De Caso	£16,502	David Wilson & Julie Knight	£7,071
4	Mark Black	£6,631	Marie Simmonds & Jeremy Simmonds	£16,317	Stuart Heard & Robyn-Lee Heard	£6,943
5	Steven Divito	£6,455	Kevin Rider	£16,081	Ricky Molyneux & Trisha Gemmell	£6,509
6	Lorraine & Mark Collins	£6,053	Paul Blaxall & Carolyn Blaxall	£15,130	Stephen Jessop	£6,482
7	Margaret & Ian Foster	£5,493	Keith Sandland & Helen Sandland	£14,817	Christine Sykes	£6,214
8	Peter Savidge	£5,360	Christopher Smith & Sarah Smith	£14,661	Paul Flintoft	£6,208
9	Kira & Andrew Thomas	£5,295	Lisa Rooney	£14,411	Christopher Smith & Sarah Smith	£5,825
10	Brian & Jean Carroll	£5,250	Robert Dolan & Jacqueline Dolan	£13,987	Lisa Rooney	£5,651
11	Karen Hall & Robert Evans	£5,189	Tracey Payne & Harvey Kent	£13,612	Josephine Warren & Joshua Fowler	£5,591
12	Hilary Maynard	£5,147	Stacy Beck & Jonathan Beck	£13,504	Hayley Nash & Chris Nash	£5,573
13	Stacy & Jonathan Beck	£5,070	John Halsall & Janice Halsall	£13,462	Sarah Philp & Timothy Philp	£5,557
14	Satwinder Sagoo	£5,019	Janet Mitchell & Andrew Mitchell	£13,337	Katrina Harvey-Winstanley & Ian Harvey-Winstanley	£5,512
15	Heather & Graham Williams	£4,656	Adam Swire & Deborah Heron	£13,023	Kenneth Thomson	£5,486
16	Kevin Davies & Deborah Parker	£4,654	Abigail Colclough	£12,466	Richard Chantler & Clare Chantler	£5,459
17	Melissa Squires & Ian Slade	£4,564	Ann Coe & John Coe	£12,047	John Gavin Scott & Bonnie Arapes	£5,338
18	Sean & Maura Nicholls	£4,504	Stephen Wilson & Marie Bell	£12,019	Peter Rowe & Joyce Rowe	£5,336
19	Jason Morris	£4,464	Rob Forster & Ray Aziz	£11,954	Stacy Beck & Jonathan Beck	£5,269
20	Ian Williams & Sally Mellor	£4,436	Tracy Sheehan & David Sheehan	£11,760	Stanley Stewart & Roy Stewart	£5,042
21	Alison Beal & Geoffrey Ault	£4,394	Terry Hodge & Jane Hodge	£11,701	Louise Wilson & David Wilson	£4,925
22	Mike Victoros	£4,338	Debra Pusey & Oliver Pusey	£11,572	Debra Pusey & Oliver Pusey	£4,851
23	Martyn Cunningham	£4,322	Stephen Jessop	£11,551	Toby Acton & Donna Gold	£4,816
24	Kelly & Steve Elliott	£4,269	Kate Lee & Nicola Spence	£11,548	Mike Gough & Dawn Gough	£4,523
25	Ian & Deborah Wightmore	£4,260	Sharon Bird & Andrew Bird	£11,500	Richard Wheatley & Karen Wheatley	£4,448
26	David & Elizabeth Marsden	£4,255	Johanna Peuleve & Stuart Peuleve	£11,414	Paul Melville	£4,369
27	Nigel Le Long	£4,235	Mikaela Brown & Andrew Brown	£11,346	Harold Fulton & Minnie Fulton	£4,360
28	Emma Parker & Steve Kendrick	£4,235	Linda Cannings & Alan Cannings	£11,344	Tracey Payne & Harvey Kent	£4,351
29	Mark & Sue O'Reilly	£4,211	Julie Cotton & Neil Tomkinson	£11,073	Stephen Stonelake & Alpha Stonelake	£4,289
30	Paul & Gosia Hammond	£4,152	Karen Marriott & Kevin Marriott	£11,064	Lynne Trowell & David Trowell	£4,270
31	Margaret & Alan Morris	£4,127	Beryl Wynter & Aaron Smalling	£10,910	Martin Bell & Caroline Roberts	£4,187
32	Jeffrey Margrave	£4,122	Susan Coleman & Robert Holdford	£10,757	John English & Wendy English	£4,169
33	Anthony Mervin	£4,114	Michael Mccaul & Diane Ruth Mccaul	£10,637	Kevin Rider	£3,984
34	Ian & Rachel Hickton	£3,988	Vincent Tsoi & Lorraine Tsoi	£10,594	Simon Patmore & Alison Patmore	£3,968
35	Jane & David Mousley	£3,821	Lucinda Bennett & Nigel Manning	£10,374	Stephen Wilson & Marie Bell	£3,882
36	Richard & Kim White	£3,765	James White & Jane White	£10,340	Glyn Thomas & Rose Rees	£3,854
37	Gillian & Jonathan Barry	£3,757	Martin Gardner & Allison Butterworth	£10,278	Craig White & Magdalena White	£3,823
38	Chaitali & Ajit Nath	£3,748	David Bole & Lynn Bole	£10,252	Gaynor Morgan	£3,791
39	Marie & Jeremy Simmonds	£3,676	Susan Darton & David Darton	£10,240	Christine Richards & Geoffrey Richards	£3,771
40	Gavin & Trish Conway	£3,608	Melissa Squires & Ian Slade	£10,113	Lee Roberts	£3,742
41	Lucinda Bennett & Nigel Manning	£3,603	Albert Berry & Caroline Berry	£10,103	David Luke & Elaine Luke	£3,712
42	Alex & Kathleen Langler	£3,507	Craig White & Magdalena White	£10,063	Ivan Darch	£3,480
43	Mikaela & Andrew Brown	£3,483	Alf Bell & Carol Bell	£10,012	Diane Owen & Geoff Owen	£3,455
44	Paul Meikle	£3,436	Susan Walton	£9,931	Adele De Caso & Jaime De Caso	£3,377
45	Paul Bate & Thomas Johnson	£3,428	Chantele Travis & Barry Travis	£9,893	Peter Dutton & Sheryl Dutton	£3,359
46	Lesley Taylor & John Jones	£3,424	Peter Allan & Natalie Fawcett	£9,852	Rosina Pocock	£3,333
47	Jean Sidhu & Antony Watkins	£3,380	Jane Mousley & David Mousley	£9,827	David Rhodes & Christine Rhodes	£3,312
48	Paul & Carolyn Blaxall	£3,373	Adam Humphrey & Coleen Humphrey	£9,826	Peter Allan & Natalie Fawcett	£3,278
49	Graham & Karen Flawn	£3,333	Ivan Darch	£9,758	Sharon Bird & Andrew Bird	£3,277
50	Jen & Garry Luke	£3,284	Gail Drew & Darren Drew	£9,748	Stuart Mckibbin & Gail Mckibbin	£3,261



Kleeneze®
Volume Profit

First-time qualifiers in
Period 4

VP - 10%

Simon Croft
Katrina Fletcher
Graham Frost
Lloyd Andrews & Martyn Hatfield
Mary Thew & Stewart Ward
Sue Wells
Ancil Forde
Anja Voigt
Mark Tingley
Nuuru Nanfuka
Ian Hughes
Mike Ford
David Martin
Daniel Cotton
David Fowler
Joseph Booth
Michael Pepper & Carol Pepper
Manea Mihaita
Steven Rowe
Joanne Workman
Lorina Waller & Jeremy Waller
Roshna Patel
Lowri Taylor
Karina Fullwood
Jill Willey
June Shankland
Fangmei Shen
George Prall
Joe McKeigue
Alan Cane & Jean Cane
Simon Jordan
Prakash Solanki
Kirsty Dawson & Lesley Ede
Teresa Watson
Janet Asker
Wayne Oconnor
Johanne Edgington
Jacqui McMellon & Dominic McMellon
Derek Hurrell
Charlotte Swan
Samantha Carr
Loice Gomera
Shirley Briggs Burrows
Phillip Matthews
Liam Guatella & Lisa Guatella
James Bunting
Emma Beardsley & Christopher Murrills
Alison Gilroy
Stuart Doran & Rosalind Doran
Jason Mercer
Anthony Wass
Dee Palmer
Amanda Smith
Parris Russell
Dave Barrell
Karen Richards
Peter Smith
Daniela Hicks & Adam Brock
Simon Allen
Matthew Walker
William Lloyd
Rosaline Nain Chia

Nena Saunders
Matthew Lowe
Richard Ford & Tracey Ford
Melanie Cook
Sally Chapman
Kevin Brock & Kellie Anderson
Ramachandran Gangaprasath
Martin Fletcher
Alison Elliott
Anna Leggett
Lyn Obrien
Simon Gibson
Raymond Watson & Cynthia Watson
John Flynn & Carol Flynn
Wendy Luong
Jeanette Harris & Andrew Roger Harris
Kerry McDonald
Gemma Shaw
Lesley Diamond
Dawn Chadwick & Scott Chadwick
John Clancy
Danielle Stow
Sarah Troth
Jacqueline Plews
Gary Beff & Sarah Beff
Christine Brown
Dean Errington
Emma Whitthead
Diana Topdjian
Julie Sheard
Renouka Ramnauth
Andy Owens
Ramesh Ramo
Martin Tooze
Garreth Jones
Steve McClure & Maggie McClure
Elizabeth Watkins
Shane Peacock
Yvonne Hall
Jill Obrien
Loreta Kvietkauskienė
Tim Batten
Stephanie Roper
John Gaskell & Mari Gaskell
Brian Kerr
Wendy Richardson
Samuel Casa
Allan Davey & Jane Davey
Matthew Thorne
Shirley Barr
Richard Prenderville
Cassie Tate
Maria Mackin
Daniel Juby
Carol Mann
Karin Peat
Reine Valfridsson

VP - 13%

Nikki Stewart
Andrae Lyth
Gavin Hart
Avis Dolan-Abrahams & Brian Boniface

Gary Poole
Trica Hayward & Steven Hayward
Amanda Cartwright
Corrinne Peacock
Phil Mcanespie
Louise Shire
Nigel Peacock
Selina White
Geraldine Kelly
Paula Bennett
Caroline Mullin-Beggs
Christina Eagle & Lucie Ingram
Florin Dumbra
Tracy Cadey
Gill Clark
Fergus Orouke & Patricia Orouke
Trevor Storer
Matthew Jordan
Odette Bate
David Griffiths & Gillian Griffiths
Darrell Blackman
Patricia Driscoll
Paul Skivington & Diane Skivington
Michael Sutton
Aaron Snelling & Natasha Weston-Mayes
Kelly Howe
Robert Shearer & Sharon Shearer
Melvyn Nash
Keith Henry
Michael Clelland
Amy Wratten

TEN ACTIVE WIDE - PERIOD 4

Steve Roper & Debbie Roper
Craig White & Magdalena White
Heather Oneil & James Oneil
Claire Rea & Peter Rea
Michael Day & Jean Day
John Gavin Scott & Bonnie Arapes
Bob Webb
Richard Chantler & Clare Chantler
Doug Roper & Sandra Roper
Marie Simmonds & Jeremy Simmonds

VP - 15%

David Joy
Ian Cameron
Sandra Wells
Stephanie Tompsett
Steven Cruwys
Claire Holgate & Karen Holgate
Vanessa Braidwood
Robert Green
John Christie & Kerry Ashdown
Michael Phillips
Paul Halligan & Linda Halligan
Ivonne Meisel
Susan Pearce & Stephen Pearce
Maryann Barros

VP - 18%

Mary Duffin & Derek Duffin
Adam RENNISON & Tracy-Marie RENNISON
Hayley Nash & Chris Nash
Matt Dulwich

VP - 21%

Corrina Maclean
Jonathan Wendt & Barry Rathbone

Senior Distributors
Karen & Kevin Marriott
Graham & Christine James

Special Note: We would like to offer our sincere apologies to the following distributorships who were unfortunately missed off recognition in the last couple of months:



Period 4

Gold Distributors
Madeline Davies
Mark Black
Daniel Booth & Amy Bennett
Lee Roberts
Lisa Rooney
Abigail Allgood
Joanne & Stuart Lamb
Punit Vyas
Richard & Karen Wheatley
Julie Storey
Simon & Alison Patmore

Period 2

Gold Distributors
Neil Hawkes and Rose Lloyd
Paul Heaton and Deborah Norfolk

Period 3

Gold Distributors
Josephine Warren and Joshua Fowler
Senior Distributors
Stephen Wilson and Marie Bell

Recognition
Period 4



Kleeneze®

Bulk Sales

No.	Distributor Name	Sales	No.	Distributor Name	Sales	No.	Distributor Name	Sales
101	Gabrielle Broadstock & Paul Broadstock	39,852	168	Amelia Mchard & Hannah Mchard	19,250	235	Daniel Marshall & Michelle Marshall	12,991
102	Amanda Holland & Andrew Holland	38,496	169	David Pope	19,177	236	Alison Thomas & Kevin Thomas	12,983
103	Christopher Brown & Louise Brown	38,420	170	Karen Flitton & Peter Flitton	18,991	237	Lee Pattinson & Michelle Pattinson	12,854
104	Mike Gough & Dawn Gough	38,303	171	Marie Simmonds & Jeremy Simmonds	18,849	238	Clive Currier & Bev Currier	12,654
105	Roger Green & Barbara Green	37,325	172	Harold Fulton & Minnie Fulton	18,692	239	Paul Blaxall & Carolyn Blaxall	12,608
106	Sharon Bird & Andrew Bird	36,627	173	Helen Walsh & Andrew Walsh	18,657	240	Richard Fallowfield & Ranti Fallowfield	12,566
107	Julie Collier & Peter Richards	35,968	174	Michael Wallace & Janet Wallace	18,571	241	Gareth Duffy & Gil Duffy	12,530
108	Keith Sandland & Helen Sandland	34,738	175	Lesley Burroughs	18,416	242	Narendra Kalon & Kashmir Kalon	12,448
109	David Birtwistle & Angela Tonkin	34,687	176	Norman Grundy & Joanne Grundy	18,121	243	Colin Sadler & Charlene Sadler	12,396
110	Alexandra Tuesley	34,559	177	Debra Pusey & Oliver Pusey	18,118	244	Ann Coe & John Coe	12,320
111	John English & Wendy English	33,567	178	Terry Hodge & Jane Hodge	17,936	245	John Morgan & Gilly Mc Crone	12,272
112	James Curtis	33,407	179	Christine Sykes	17,752	246	Kevin Sands	12,268
113	Jay Singh	33,395	180	Conor Treanor & Linda Treanor	17,740	247	Louise Puttick	12,261
114	Andrew Buxton & Laura Kelly	33,131	181	Gerry Melaneph & Maureen McLoughlin	17,365	248	Christopher Smith & Sarah Smith	12,217
115	Caroline Thompson & Philip Thompson	33,027	182	Christine Foster & Jim Foster	16,744	249	Karen Jordan & Kenneth Rooney	12,213
116	Kevin Rider	32,527	183	Elaine Spafford & Martin Spafford	16,740	250	Linda Gower & Tony Gower	12,192
117	Derrick Longwright & Maria Longwright	31,628	184	Gordon Davidson & Patrick Davidson	16,582	251	Jackie Bower & Stuart Bower	12,182
118	Richard Houseago & Vanadis Fox	31,620	185	Bill Caddy	16,448	252	Sharon Bullock & David Taylor	12,166
119	Su Bains & Jas Bains	31,135	186	Steve Chambers & Cathy Chambers	16,367	253	Janet Mitchell & Andrew Mitchell	12,116
120	Christopher Reay & Lesley Coan	31,081	187	Jen Luke & Garry Luke	16,255	254	Iain Swanston & Jackie Swanston	12,062
121	Graham Hyde & Catherine Hyde	30,975	188	Lorraine Balcombe & Ian Balcombe	15,809	255	Lisa Rooney	12,009
122	Sunil Popat	30,786	189	Christopher Conroy	15,809	256	Diane Owen & Geoff Owen	11,976
123	Paul Tawn & Clare Bason	30,786	190	Paul Melville	15,555	257	Craig Lomas & Linda Lomas	11,954
124	Toby Acton & Donna Gold	30,509	191	Paul Meikle	15,385	258	Ian Parker & Carol Parker	11,885
125	Debbie Gee & David White	30,319	192	John Gilham & Wendy Nimmo	15,361	259	Georgina Gale & Phil Gale	11,782
126	Jennifer Amos & Martin Amos	30,311	193	Heather Brown & Alan Brown	15,234	260	Kim Atherton	11,639
127	Eamonn Roe & Anne Roe	30,084	194	Gill Sepe & Donato Sepe	15,230	261	Lyn Davies & Tony Davies	11,525
128	John Webb & Kathryn Price	30,025	195	Cindy Brown & David Brown	15,191	262	Jude Joyce & Steve Joyce	11,445
129	Melanie Wilson & Andrew Wilson	29,626	196	Robert Wellock	15,191	263	Graham James & Christine James	11,374
130	Chantele Travis & Barry Travis	28,866	197	Joseph Odonnell	15,158	264	Gill Evans & Tim Evans	11,366
131	Graham Long & Georgina Long	28,389	198	John Smith	15,151	265	Michael Godwin	11,348
132	Brian Manchester & Julie Templeton	28,137	199	Mark Law & Diana Searle	15,103	266	Tracey Payne & Harvey Kent	11,343
133	Steve Johnson & Rosemary Rowntree	28,006	200	Phil Curtis	15,059	267	Rosemary Day & Christopher Day	11,310
134	Karim Karmali	27,761	201	Richard Peuleve & Helen Peuleve	15,044	268	Stacy Beck & Jonathan Beck	11,253
135	John Halsall & Janice Halsall	27,700	202	John Clements & Sophia Clements	14,974	269	Martyn Cunningham	11,249
136	Ron Speirs & Judy Speirs	26,481	203	Alnashir Ratanshi & Yasmin Ratanshi	14,974	270	David Luke & Elaine Luke	11,203
137	Ram Singh & Joginder Singh	25,258	204	Steven Harding & Narissa Mather	14,821	271	John Beesley & Karina Beesley	11,159
138	Stuart McKibbin & Gail McKibbin	24,861	205	Elizabeth Pope & Jason Hardy	14,665	272	Allan Ledwidge	11,138
139	Alison Ogden & Michael Ogden	24,613	206	David Rhodes & Christine Rhodes	14,413	273	Amy Warrington	11,135
140	Kerry Stonall & Paul Stonall	24,563	207	Jillian Griffiths & Peter Griffiths	14,324	274	Sarah Philp & Timothy Philp	11,080
141	Alan Meldrum	24,082	208	Karen Boardman & Scott Boardman	14,316	275	Clive Lennard & Pamela Lennard	11,076
142	Denise Neal & Stephen Neal	23,907	209	Steven Clements	14,276	276	Christopher Marshall & Lynne Marshall	11,003
143	Sakuntla Kalyan & Richard Lovesey	23,770	210	Angela Burchell & Stephen Burchell	14,276	277	Jeffrey Topple & Frances Topple	10,977
144	Michael Laydon & Sandra Laydon	23,653	211	Julian Pike & Karen Pike	14,232	278	James White & Jane White	10,953
145	Barbara Ann Peachey & Alan John Peachey	23,515	212	David Byatt & Janet Smith	14,228	279	Lucinda Bennett & Nigel Manning	10,924
146	Andrew Ridley & Louise Lee	23,087	213	David McCreath & Judith McCreath	14,210	280	Seamus Houghton & Clare Houghton	10,864
147	Gary Cooper & Jackie Norris	23,013	214	Kathleen Watson	14,046	281	Adam Swire & Deborah Heron	10,853
148	Nicola Neville & Jerome Neville	22,826	215	Javid Khan	14,046	282	Barry Bradbury & Cecilia Bradbury	10,775
149	Trish Fisher & Lee Fisher	22,678	216	Angela Wallace	13,966	283	Sue Phoenix	10,684
150	Tony Fasulo & Julie White	22,320	217	Lisa Burke	13,815	284	Christine Lappin	10,645
151	Ivan Darch	22,254	218	Paul Flintoft	13,814	285	Gloria Davies & Clive Davies	10,607
152	Seph Oconnell & Sarah Watson	21,995	219	Yvonne Coffey	13,637	286	John Clease & Kath Clease	10,502
153	Michael Allsop & Jennifer Allsop	21,882	220	Arthur Cuthbert & Susan Cuthbert	13,593	287	Bernie Klinger & Barbara Klinger	10,348
154	Ian Clarke & Agnieszka Clarke	21,670	221	Mikaela Brown & Andrew Brown	13,518	288	Barry Mitchell & Nina Mitchell	10,335
155	Martin Bell & Caroline Roberts	21,544	222	Maria Treanor & Shane Treanor	13,477	289	Omran Zaman	10,293
156	Laurence Wiseman & Rosemary Wiseman	21,168	223	Karen Marriott & Kevin Marriott	13,428	290	Bob Goulding & Diane Goulding	10,268
157	David Wilson & Julie Knight	20,886	224	Tony Vallerine & Wendy Vallerine	13,410	291	Henry Crosby & Diana Crosby	10,260
158	Stephen Clark	20,739	225	Sheila Fowler & Nigel Fowler	13,231	292	Carole Sunter & James Sunter	10,205
159	Linda Stanley & Ian Stanley	20,382	226	Tavis Taylor	13,218	293	Caroline Harvey & Simon Harvey	10,188
160	Robert Dolan & Jacqueline Dolan	20,093	227	Maria Kowalkowski & Lee Kowalkowski	13,208	294	Gail Drew & Darren Drew	10,165
161	Mark Wildman & Sarah Wildman	20,089	228	Colin Turnbull & Sarby Turnbull	13,192	295	Coleen Batchelor & Stephen Batchelor	10,114
162	Timothy Pace & Tina Pace	20,089	229	Stephen Wilson & Marie Bell	13,178	296	Sharon Davis & Craig Davis	10,110
163	Georgina Goodger & Will Goodger	19,858	230	Brian Mooney & Sharon Treanor	13,115	297	Stephen Gilbert & Rebecca Gilbert	10,103
164	Peter Dutton & Sheryl Dutton	19,718	231	Justin Rowe & Tracy Bell	13,061	298	Joanne Powell	10,071
165	Stuart Heard & Robyn-Lee Heard	19,598	232	Tim Sandom	13,048	299	Anthony Peacham & Susan Peacham	10,066
166	Andrew Meldrum & Ann Meldrum	19,479	233	James Dale & Claire Daniels	13,036	300	Sandra Brown	10,042
167	Rhian Jones & E Anthony Jones	19,449	234	Martina McGrath & James McGrath	13,016	301	Louise Wellock & Nathan Sylvester	10,042

See the inside back page for our TOP 100 achievers

No.	Distributor Name	Sales	No.	Distributor Name	Sales	No.	Distributor Name	Sales
302	Darryl Allen	10,042	369	Susan Walton	8,276	436	Kodwo Anderson	7,293
303	Daisy Fickling & Richard Fickling	10,029	370	Samantha Rushton & Dean Worrall	8,274	437	Keith King & Veronica King	7,293
304	John Caton & Jenny Caton	9,995	371	Terry Hayden	8,263	438	Rosie Ward & Jack Kerbel	7,284
305	Pamela Jarvis	9,844	372	Kenny Liggett	8,219	439	Jim Smith & Vicky Smith	7,281
306	Stephen Milne & Joyce Milne	9,720	373	Peter Allan & Natalie Fawcett	8,210	440	Susan Hook	7,269
307	Bev Townsend & Dave Townsend	9,682	374	Jane Mousley & David Mousley	8,189	441	Gordon Taylor & Glenys Taylor	7,201
308	Steven Bond	9,649	375	Adam Humphrey & Coleen Humphrey	8,188	442	Raymond Kirkland & Susan Kirkland	7,193
309	Stephen Jessop	9,626	376	Karen Glew & Steven Glew	8,185	443	Wendy Fielding	7,182
310	Kate Lee & Nicola Spence	9,623	377	Kira Thomas & Andrew Thomas	8,150	444	Gavin Conway & Trish Conway	7,159
311	June Love & David Love	9,611	378	Janet Bowen & Roger Bowen	8,123	445	Alana Banks & Keith Banks	7,144
312	Paul Tonkin & Joanne Heeraman	9,606	379	Mary Hession & Geraldine Twamley	8,109	446	Peter Legg & Cathy Legg	7,141
313	Robert Young & Clare Mears	9,604	380	Sylvia Green & Gary Green	8,104	447	Andrew Hunt & Denise Hunt	7,138
314	Stephen Shepherd & Laine Shepherd	9,601	381	William Burgess & Agnes Burgess	8,061	448	Graham Taylor & Simon Selfridge	7,086
315	Johanna Peuleve & Stuart Peuleve	9,512	382	Michael Prior	8,056	449	Sara Smith & Steven Smith	7,079
316	Richard Roberts	9,493	383	Pierce Hartley & Janet Hartley	8,035	450	Jill Mason & David Mason	7,036
317	Mira Herman & Natalie Lofthouse	9,457	384	Frederick Mason & Karen Mason	8,019	451	Paul Hammond & Gosia Hammond	6,984
318	Linda Cannings & Alan Cannings	9,454	385	David Potter	8,014	452	Isobel Orr & James Orr	6,947
319	David Gerry & Jenny Gerry	9,443	386	Peter Rowe & Joyce Rowe	8,004	453	Margaret Jarman	6,945
320	Gareth Jones & Jeanette Jones	9,429	387	Chris Evans & Nicky Evans	7,976	454	Terry Card	6,897
321	Christopher Young & Helena Edwards	9,429	388	Paul Wilson & Helen Wilson	7,973	455	Linda Tinkler & Steve Tinkler	6,895
322	Neil Maclean & Susan Maclean	9,351	389	Barbara Margaret Webb	7,968	456	Charlie Whitton & Gillian Whitton	6,863
323	Julie Storey	9,322	390	Peter Savidge	7,966	457	Gavin Thomson	6,859
324	Jaqueline Mullings & Steven Mee	9,315	391	Joanne Lamb & Stuart Lamb	7,963	458	Ted Farrar & Rose Farrar	6,846
325	Justine Giergiel & Steve Giergiel	9,309	392	Cath Wilkinson & John Wilkinson	7,958	459	Mark Jones & Amanda Wilson	6,841
326	Julie Cotton & Neil Tomkinson	9,227	393	Robert Clifton & Jennifer Clifton	7,922	460	Rita Burleigh	6,836
327	Patrick Loftus & Helen Loftus	9,220	394	Clare Haines	7,906	461	Kathleen Carolan & Dominic Carolan	6,825
328	Geoffrey Davey & Berenice Davey	9,216	395	Liz Gowland & Andy Gowland	7,905	462	Michael Barnaville & Anne Barnaville	6,797
329	Darren Simmons & Christina Simmons	9,204	396	Harry Hancock	7,888	463	Stuart Chantler & Claire Garrod	6,755
330	Norah Bohan	9,189	397	William Stevenson & Sharon Stevenson	7,842	464	Wayne Dutton & Clifford Dutton	6,733
331	David Hullah & Brenda Hullah	9,187	398	William Warrington & Jane Warrington	7,819	465	David Saville & Megan Saville	6,724
332	Tony Brown & Julie Brown	9,179	399	David Flannagan & Heather Flannagan	7,814	466	Lesley Whittington & Gordon Whittington	6,689
333	Fay Roe & Andrew Roe	9,120	400	Roger Coupe & Gillian Coupe	7,795	467	Peter Abrahams & Angela Abrahams	6,621
334	Shaun Allsopp & Susan Allsopp	9,117	401	Abigail Allgood	7,762	468	Paul Smith & Angela Solomon	6,619
335	Beryl Wynter & Aaron Smalling	9,092	402	Lesley Davies & Wendy Meddleton	7,758	469	Ian Aitchison & Elisabeth Aitchison	6,613
336	Brian Holmwood & Diane Holmwood	9,083	403	Richard Brownridge & Greta Brownridge	7,745	470	Michelle Tucker & Paul Tucker	6,592
337	Nichola Walmsley & David Walmsley	9,062	404	Diana Schuch & Alan Ward	7,743	471	William Greaves & Helen Greaves	6,562
338	Kimberley Sunter	9,048	405	Andrew Webber & Kerryann Perry	7,720	472	Sarah Messer & David Messer	6,550
339	Veronica Nixon	9,016	406	Raymond Satchell & Lorraine Satchell	7,709	473	Tammy Mullins & Simon Lanning	6,523
340	Douglas Hamilton & Kirsteen Hamilton	8,969	407	Toni Yates & Martin Webb	7,701	474	Alex Dewar	6,504
341	Susan Coleman & Robert Holdford	8,964	408	Daniel Booth & Amy Bennett	7,691	475	Simon Luckett & Cristina Simoes	6,459
342	Vikki Titterrell & Bernie Titterrell	8,910	409	Alex Langler & Kathleen Langler	7,665	476	Ian Pilkington & Pauline Pilkington	6,453
343	Michael Mccaul & Diane Ruth Mccaul	8,864	410	David Goacher	7,658	477	Denys Harris & Laura Harris	6,440
344	Sandra Ellis	8,860	411	Julie Golding	7,645	478	Robert Webb & Dawne Kovan	6,424
345	Vincent Tsoi & Lorraine Tsoi	8,828	412	Madeline Davies	7,634	479	Emma McBride & Jamie Millar	6,410
346	Gerard Coste	8,798	413	Simon Patmore & Alison Patmore	7,628	480	Mark Williamson & Lisa Hughes	6,394
347	Shirley Pere & John Barnes	8,769	414	Tom Forbes & Kathryn Forbes	7,628	481	Michael Collin & Gwendoline Hannan	6,391
348	Robert Annan & Rosemary Annan	8,738	415	Carol Ashmore & Simon Ashmore	7,623	482	Michael Ankin & Shirley Ankin	6,389
349	Peter Monroe & Jean Monroe	8,719	416	Mel Tyler & Glenn Tyler	7,623	483	Steven Divito	6,358
350	Leslie Harris & Moira Harris	8,716	417	Neil Hawkes & Rose Lloyd	7,621	484	David Arapes & Paula Arapes	6,358
351	Stuart Hill	8,716	418	Lynne Trowell & David Trowell	7,614	485	Oswald Elrick	6,358
352	Louise Lewis & Paul Lewis	8,655	419	Richard Wheatley & Karen Wheatley	7,600	486	Robert Radbourne & Jennifer Radbourne	6,329
353	Jane Connor & Andrew Connor	8,613	420	Janice Miller	7,583	487	Carlo Hryniewicz & Cherry Hryniewicz	6,295
354	Trevor Rawding & Janet Rawding	8,559	421	Geoff Taylor & Alison Moore	7,579	488	Andrew Williams & Cheryl Williams	6,285
355	David Bole & Lynn Bole	8,544	422	Michaela Williams & Michael Williams	7,579	489	Ann Searle & Philip Linsey	6,282
356	Donna Warr & Charles Warr	8,543	423	Punit Vyas	7,578	490	Cliff Parker & Linda Parker	6,187
357	Marion Homer & Anthony Homer	8,537	424	Lee Roberts	7,578	491	Katie Johnson & Mark Johnson	6,180
358	Michael Tolton & Julia Tolton	8,498	425	Michael Walker & Michelle Anderson	7,563	492	Robert Gould	6,148
359	Christine Brennan & Ian Brennan	8,486	426	Dean Copson & Flora Copson	7,559	493	Roger Mantle & Simon Mantle	6,137
360	Lynda Platts & Pauline Bell	8,473	427	Mark Black	7,544	494	Michael Wallace	6,137
361	Gerard Tucker-Mawr & Claire Tucker-Mawr	8,469	428	Patricia Fisher	7,540	495	Dean Rothwell & Rachel Rothwell	6,132
362	Sara Eyres & Christopher Burras	8,440	429	Vivienne Washington	7,537	496	Austen Fawcett	6,122
363	Joe Croll	8,437	430	Andrew De Caso & Vicky De Caso	7,531	497	Barbara Russell & John Russell	6,119
364	Lorraine Collins & Mark Collins	8,433	431	Chaitali Nath & Ajit Nath	7,527	498	Ryk Downes	6,109
365	Melissa Squires & Ian Slade	8,428	432	Diane Rattray & Paul Rattray	7,359	499	Karen Stansfield & Gordon Stansfield	6,105
366	Albert Berry & Caroline Berry	8,419	433	Laura McLoughlin & George Kerr	7,352	500	Ron Body & Heidi Body	6,092
367	Antony Gunn & Aileen Gunn	8,391	434	Catherine Lord & Stephen Lord	7,323			
368	Peter Neesham & Caren Neesham	8,359	435	Annette Bradley	7,318			



Kleeneze®

Bulk Sales

No.	Distributor Name	Sales	No.	Distributor Name	Sales
1	Nasko Ratchev	1,925,764	51	Andy Cooper & Carolyn Cooper	72,677
2	Lynn Macdonald	1,924,594	52	Jill Corlett	71,679
3	John Gavin Scott & Bonnie Arapes	1,902,575	52	Antonio Briffa & Katharine Briffa	69,975
4	Allan Moffat & Billie-Dee Moffat	926,460	54	Glenn Royston & Caroline Royston	69,273
5	Bob Webb	919,085	55	Peter Wellock & Myrna Wellock	69,182
6	Rob Forster & Ray Aziz	770,410	56	Steve Roper & Debbie Roper	68,631
7	Terry Carr	770,410	57	Michelle Kennedy	66,468
8	Freda Fenn & Heather Summers	669,041	58	Lauren Jackson & Peter Jackson	62,322
9	Margaret Moore & Carren Arscott	664,827	59	Irene Wilson	61,570
10	Gillian Nicholson	658,524	60	Helen Allgood & Paul Allgood	61,111
11	Muriel Judson & Tony Judson	646,493	61	Deborah Dewar & Allan Dewar	60,747
12	Glyn Hobden & Elizabeth Hobden	563,778	62	Stephen Nell & Debra Nell	58,542
13	Chris Mason-Paull & Wendy Mason-Paull	541,274	63	Chris Norton & Julia Norton	58,380
14	Peter White & Jackie White	527,294	64	Susan Darton & David Darton	57,638
15	John Hawkes & Jeanette Hawkes	491,604	65	Trevor Mitchell	56,850
16	Sue Marshall & Bob Dalton	351,100	66	Abigail Colclough	55,524
17	Stephen Bourne & Anne Binks	321,989	67	John Holden & Jenny Holden	54,692
18	Mike Bibby & Amanda Bibby	304,270	68	David Bibby & Rosie Bibby	53,846
19	Gary Watson & Esther Watson	247,865	69	Stephani Neville & Bill Neville	53,752
20	Margaret Japp & Roy Japp	230,878	70	David Branch & Samantha Branch	53,376
21	Craig White & Magdalena White	206,842	71	Richard Chantler & Clare Chantler	52,672
22	John Sharp & Steven Sharp	183,828	72	Andrew Boswell & Sue Boswell	52,230
23	Gordon Seldon & Judy Seldon	178,954	73	Stephen Smith & Dennis Chamberlain	52,122
24	Hazel Stephen & John Noble Stephen	175,668	74	Doug Roper & Sandra Roper	51,661
25	Robert Gibbons	170,088	75	Anthony Greeves	50,097
26	Andy Stephenson & Claire Stephenson	152,862	76	Carole Morris & Benny Morris	50,097
27	Melvyn Mortimer & Lucy Mortimer	145,479	77	Alf Bell & Carol Bell	49,811
28	David Pemberton-Smith & Anne Pemberton-Smith	124,800	78	Caroline Harris & Craig Cox	49,105
29	Robert Higgins & Mary Higgins	124,355	79	Eve Branch & Norman Branch	48,828
30	Michael Day & Jean Day	123,473	80	Robert Grinev-Branch & Marianna Grinev-Branch	48,828
31	John Mckie & Sarah Mckie	120,021	81	Martin Gardner & Allison Butterworth	48,723
32	Claire Rea & Peter Rea	119,116	82	Rosina Pocock	48,075
33	Judy Jodrell	118,049	83	Craig Hawkes & Mary Hawkes	46,856
34	Stephen Geldard	116,041	84	Andrew Walkinshaw & Carolyn Walkinshaw	46,623
35	Philip Warrington & Jean Warrington	110,451	85	Gaynor Morgan	46,597
36	John Donaldson & Anne Donaldson	97,168	86	Nuala McDonald & Ronan McDonald	45,887
37	Raymond Turnbull & Miriam Turnbull	94,508	87	Dave Horton & Susie Horton	44,981
38	Sylvia Hood & Jack Hood	93,185	88	Olivera Toner & Justin Toner	44,976
39	John Prosser & Christine Prosser	92,121	89	Jane Dunkerley & John Dunkerley	43,994
40	Geoff Webb & Fiona Webb	91,983	90	Clare Whitelock & Martin Whitelock	43,695
41	Karen Young & Neil Young	90,812	91	Lindsay Gonsalves & Daniel Young	43,601
42	Sue Burras & Geoffrey Burras	89,687	92	Stanley Stewart & Roy Stewart	43,297
43	Michael John Pirie & Susan Pirie	85,844	93	Tracy Sheehan & David Sheehan	43,053
44	Helen Lambert & Richard Woods	85,641	94	Belinda Clarke & Peter Clarke	42,722
45	Heather Oneil & James Oneil	77,933	95	Brian Harwood	42,686
46	Sue Ferguson & Steve Ferguson	76,614	96	Marcell Treanor & Joanne Treanor	42,547
47	Adele De Caso & Jaime De Caso	75,922	97	Angela Campbell & Norman Campbell	42,542
48	Malcolm Ashmore	75,922	98	Ramon Laing & Sylvia Laing	42,023
49	Vie Robertson & Keith Robertson	73,917	99	Carol Simpson & Douglas Clark	41,769
50	Eamon Lynch & Marie Ryan	73,669	100	Teresa Divers & Bryony Hayward	41,287

Recognition

It's a bumper Team Talk of recognition! Over the next few pages, you'll find all the Sales Plan movers and shakers of the past four weeks. Congratulations to everyone who achieved their goals this month and to those who are moving towards other's!

Personal Retail TOP 3



1st £7,920

Paul Tonkin &
Joanne Heeraman



2nd £7,721

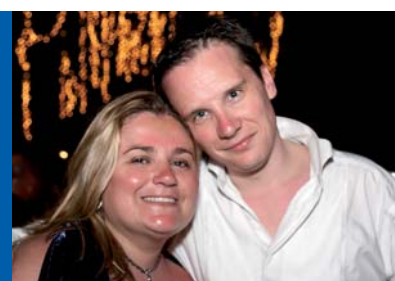
Patrick Mckenna



3rd £7,636

Susan Coleman &
Robert Holdford

Personal Sales Group TOP 3



1st £24,862

Stuart Heard &
Robyn-Lee Heard



2nd £22,884

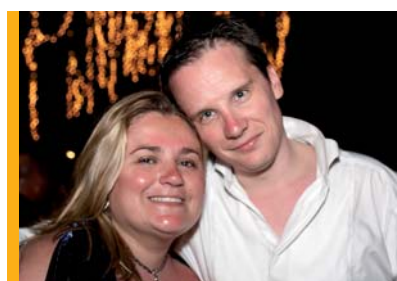
Lisa Rooney & Simon Rooney



3rd £17,998

Kevin Rider

New Business Sales TOP 3



1st £20,316

Stuart Heard & Robyn-Lee
Heard



2nd £19,709

David Wilson &
Julie Knight



3rd £18,883

Richard Chantler &
Clare Chantler

Top 50 Period 5



Personal Retail



Personal Sales Group

This figure will not include break-away Gold Distributors or non-qualifying Gold Distributors (includes all adjustments).



New Business Sales

This figure includes all new initiations plus their sales from Period 3-5

No.	Distributor Name	Sales	Distributor Name	Sales	Distributor Name	Sales
1	Paul Tonkin & Joanne Heeraman	£7,920	Stuart Heard & Robyn-Lee Heard	£24,862	Stuart Heard & Robyn-Lee Heard	£20,316
2	Patrick Mckenna	£7,721	Lisa Rooney & Simon Rooney	£22,884	David Wilson & Julie Knight	£19,709
3	Susan Coleman & Robert Holdford	£7,636	Kevin Rider	£17,988	Richard Chantler & Clare Chantler	£18,883
4	Philip Palmer	£7,115	Paul Blaxall & Carolyn Blaxall	£17,949	John Gavin Scott & Bonnie Arapes	£16,526
5	Kevin Davies & Deborah Parker	£6,435	Marie Simmonds & Jeremy Simmonds	£16,920	Debra Pusey & Oliver Pusey	£15,300
6	Steven Divito	£6,247	Stacy Beck & Jonathan Beck	£15,200	Doug Roper & Sandra Roper	£14,651
7	Karen Hall & Robert Evans	£6,247	Robert Dolan & Jacqueline Dolan	£15,143	Sarah Philp & Timothy Philp	£14,373
8	Rodney Webber	£6,152	Ann Coe & John Coe	£14,752	Jane Dunkerley & John Dunkerley	£14,252
9	Margaret & Ian Foster	£6,143	Julie Cotton & Neil Tomkinson	£14,356	Andrew Buxton & Laura Kelly	£14,204
10	Mark Black	£6,102	Adam Swire & Deborah Heron	£13,915	Louise Wilson & David Wilson	£14,048
11	Lorraine & Mark Collins	£5,894	Tracey Payne & Harvey Kent	£13,882	Steve Roper & Debbie Roper	£14,019
12	Loic & Susan Pougeolle	£5,775	David Bole & Lynn Bole	£13,029	Paul Flintoft	£13,234
13	Jane & David Mousley	£5,670	Debra Pusey & Oliver Pusey	£13,022	Stanley Stewart & Roy Stewart	£13,211
14	Sean & Maura Nicholls	£5,567	Tracy Sheehan & David Sheehan	£12,764	Richard Wheatley & Karen Wheatley	£12,210
15	Richard & Kim White	£5,453	Janet Mitchell & Andrew Mitchell	£12,627	Hayley Nash & Chris Nash	£11,898
16	Peter Savidge	£5,453	Stephen Jessop	£12,306	Stephen Smith & Dennis Chamberlain	£11,613
17	Ian & Deborah Wightmore	£5,134	Sharon Bird & Andrew Bird	£12,213	Paula Matsikidze	£11,274
18	Brian & Jean Carroll	£5,047	Terry Hodge & Jane Hodge	£12,158	Barry White	£10,784
19	Martyn Cunningham	£4,903	Richard Chantler & Clare Chantler	£11,929	Martin Gardner & Allison Butterworth	£10,731
20	Melissa Squires & Ian Slade	£4,858	Rob Forster & Ray Aziz	£11,916	Samwise Garrard	£10,693
21	Yvonne & Nigel Sherry	£4,819	Annette Bradley	£11,836	Ann Tawn	£10,209
22	Jennifer & Paul Jacobs	£4,742	Mikaela Brown & Andrew Brown	£11,796	Kenneth Thomson	£9,879
23	Lynda & David Buchan	£4,717	Susan Walton	£11,374	Ivan Darch	£9,830
24	Jeffrey Margrave	£4,671	Ian Ball & Lynne Ball	£11,357	Robert Dolan & Jacqueline Dolan	£9,601
25	Satwinder Sagoo	£4,665	Kate Lee & Nicola Spence	£11,313	Kevin Rider	£9,598
26	Jason Morris	£4,460	Peter Allan & Natalie Fawcett	£11,151	Christopher Smith & Sarah Smith	£9,383
27	Kelly & Steve Elliott	£4,334	Adam Humphrey & Coleen Humphrey	£11,105	Sharon Bird & Andrew Bird	£9,164
28	Tom & Kathryn Forbes	£4,245	Sheelagh Humphries & Paul Humphries	£11,090	Karen Jordan & Kenneth Rooney	£9,087
29	David & Elizabeth Marsden	£4,242	James White & Jane White	£10,882	Caroline Thompson & Philip Thompson	£9,034
30	Jean Sidhu & Antony Watkins	£4,214	Corrina Maclean & Calum Maclean	£10,751	David Luke & Elaine Luke	£8,992
31	Mikaela & Andrew Brown	£4,204	Albert Berry & Caroline Berry	£10,523	Jillian Griffiths & Peter Griffiths	£8,991
32	Mark & Sue O'Reilly	£4,192	Abigail Colclough	£10,477	Stephen Wilson & Marie Bell	£8,969
33	Alison Beal & Geoffrey Ault	£4,143	Craig White & Magdalena White	£10,411	Ricky Molyneux & Trisha Gemmell	£8,845
34	Ian Williams & Sally Mellor	£4,143	John Halsall & Janice Halsall	£10,404	Terry Hodge & Jane Hodge	£8,778
35	Tracey Payne & Harvey Kent	£4,137	Martin Gardner & Allison Butterworth	£10,322	Andrew Boswell & Sue Boswell	£8,742
36	Paul Meikle	£4,114	Lucinda Bennett & Nigel Manning	£10,316	Brian Hobbs & Deborah Hobbs	£8,733
37	Anthony Mervin	£4,110	Sohail Ahmed	£10,307	Stephen Stonelake & Alpha Stonelake	£8,730
38	Paul & Carolyn Blaxall	£4,103	Michael Walker & Michelle Anderson	£10,285	Katrina Harvey-Winstanley & Ian Harvey-Winstanley	£8,728
39	Saddique Hussain	£4,093	Stephen Wilson & Marie Bell	£10,279	Sohail Ahmed	£8,711
40	Sarah & Maggie Lovelock	£4,091	Christopher Smith & Sarah Smith	£10,267	Peter Wellock & Myrna Wellock	£8,549
41	Michael & Ann Jones	£3,960	Kenneth Thomson	£10,178	Helen Walsh & Andrew Walsh	£8,365
42	Emma Parker & Steve Kendrick	£3,938	Melissa Squires & Ian Slade	£10,095	Robert Grinev-Branch & Marianna Grinev-Branch	£8,344
43	Elaine & Martin Spafford	£3,926	Paul Tonkin & Joanne Heeraman	£10,039	Josephine Warren & Joshua Fowler	£8,297
44	Chaitali & Ajit Nath	£3,887	Vincent Tsoi & Lorraine Tsoi	£10,034	Toby Acton & Donna Gold	£8,093
45	Paul & Gosia Hammond	£3,871	Cath Wilkinson & John Wilkinson	£9,987	Karen Marriott & Kevin Marriott	£8,067
46	Marie & Jeremy Simmonds	£3,831	Michael Collin & Gwendoline Hannan	£9,940	Paul Heaton & Deborah Norfolk	£7,968
47	Heather & Graham Williams	£3,788	Adele De Caso & Jaime De Caso	£9,797	Richard Peuleve & Helen Peuleve	£7,955
48	Stephen Radford	£3,753	Colin Turnbull & Sarby Turnbull	£9,786	Tracey Payne & Harvey Kent	£7,946
49	Lucinda Bennett & Nigel Manning	£3,741	Vanessa Hodgkinson & Mark Hodgkinson	£9,733	Clive Currier & Bev Currier	£7,781
50	Melanie Coe & John Pickersgill	£3,729	Alex Langler & Kathleen Langler	£9,618	David Birtwistle & Angela Tonkin	£7,545



Kleeneze
Volume Profit

First-time qualifiers in
Period 5

Recognition
Period 5

VP - 10%

Istvan Kiss
Clare Andreang
Vicki-Jo Bass
Alison Heyworth
Sara Heald
Adam Willoughby & Vikki Lawton
Alexandra Mocanasu
Andrew Heathcote
David Matthews & Janice Matthews
Trevor Brown
Herbert Furnival
David Ellis
Toni Miller
Chloe Hill
Jasvinder Arora
Claire Thompson
Kallum Cooper
Troy Bell
Stephen Willerton & Allison Smith
Mark Bloomer & Amanda Bloomer
Reda Manke
Jeff Chandler
Jane Daly-Russell
Rebecca Birch
Wendy Mlaiki
Carol Baker
Matthew Williams & Vicky Williams
Adam Corea
Mark Damsell
Stephen Puntun
Rebeckah Bradshaw
Kevin Sansam
Michelle Sewell & Elizabeth Layton
Tom Anderson & Liz Anderson
Alexander Watson
Frank Latus
Paul Driscoll
Nicole Taylor
Claire Hanson
Kathryn Regan
Antonio Lampis
Edward James
David Pace & Rebecca Obrien
Allyson Pilkington
Sharon Cook
Dawn Fisher
Clint Budgen
Louise Foley
Ibrahima Diallo
James Freeman
Ben Mason-Taylor & Steve Mason-Taylor
Keith Nash
Robert Troisi
Sarah Skinner
John Bonnar
Helen Taylor
Hannah Cameron & Shan Jesson
John Johnson
Lynne Daykin
John Bolderson
Kim Thorpe
Stephen Thompson

Nicola Jarman & Glenn McIntyre

Mark Shears
Damian Crawford & Helendah Crawford
Michael Andrews
Helena Pielecka
Leigh Cumming & Sina Cumming
Patrick Bundock & Sarah Clark
Donna Spriggs
Rachel Megaw
Catherine Currstin
Charles Hancock & Mary Hancock
Michael Hawkard & Christine Langstreth
Sheila Fairley
Robert Williams & Wendy Stanley-Williams
Jessica Joyce
Ros Champagne
Cathy Murray
Charlotte Rimmer & Jason Marrable
Patricia Walsh
Naeima Hamed
Glenn Jones & Claire Jones
Mark Strange
Beryl Foster-Sargent
Shirley Vickers
Jackie Smith
Angela Harmer
Josephine Williamson
Gerard Moran
Allison Newman
Olufunmilayo Olabode
Kay Hurlston
Jackie Fwa & Ross Slater
Gary Wilford
Simone Veenswyk
Jonathan MCGough & Anastasia Agrios
Alistair Fletcher & Zena Fletcher
Peter Blockley & Kirsty Ellen Blockley
Angela Cosgrove
Aimee Cross
Jordan Handley
June Reynolds & Kevin Reynolds
Kirsty Ireland
Keri Watters
Helen Thomas
Christopher Grigg
Steve Harvey
Claire Fuller

VP - 13%

Anthony Marshall & Jessica Marshall
Nigel Marden
James Barnard
Robin Key
Anisa Kharait
Jack Seymour & Verity Butler
Stuart Wright
Alan Cane & Jean Cane
Johanne Edgington
Laura English
Stuart Doran & Rosalind Doran
Anthony Wass
Helen Halton

Alan Trimble

Paul Ramm
Jamie Fickling
Gerard Mcguigan
Susan Kennedy
Angela Power
Lucy Avery & Simon Avery
Amanda Anderson
Darren Bradbury & Charlotte Brennan
Klaus Kluver
John Prowse
Robert Henney & Aurore Deside
John Croft & Cheryl Marston
Wayne Torrie
Alastair Miller
David Miller
John Clancy & Nikki Clancy
Paul Keitch & Jayne-Louise Keitch
James Haley & Marie Haley
Carolyn Nordon
Julie Sheard
Stuart Sargent & Samantha Beech
Richard Prenderville
Helen Mccready
Carl Alder & Yvonne Alder
Yeter Arslan

VP - 15%

Sue Varga
Mark Hamilton-Wilson
Lorraine Barnfield & Mark Barnicoat
Julie Cornhill & Robert Cornhill
Leslie Herd & Yvonne Herd
Craig Skellern
Robert Shearer & Sharon Shearer
Kurt Miller
Diana Topdjan & Avak Topdjan
Ian Donaldson & Alison Donaldson
Darren Chadwick
David Wilson & Lesley Wilson
John Bedford
Clayton Harrison
Caralyn Oakley & Tomas Hodson
Mark Tingley
Samantha Carr
Paula Bennett
Gill Clark

VP - 18%

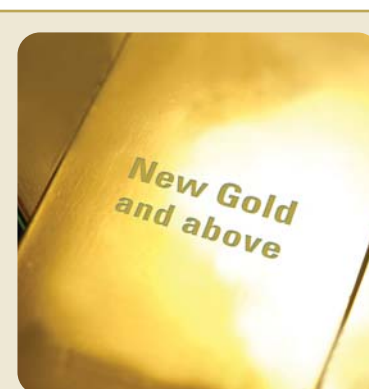
Lewis Clarke
Steven Brown & Alison Brown
Matthew Williams & Katie Williams

VP - 21%

Karen Hall & Robert Evans
David Herd & Christine Herd
Alfred Skinner
Rosina Greenwell

TEN ACTIVE WIDE - PERIOD 5

STEVE ROPER & DEBBIE ROPER
CRAIG WHITE & MAGDALENA WHITE
HEATHER ONEIL & JAMES ONEIL
MICHAEL DAY & JEAN DAY
KEVIN RIDER
JOHN GAVIN SCOTT & BONNIE ARAPES
BOB WEBB
RICHARD CHANTLER & CLARE CHANTLER
DOUG ROPER & SANDRA ROPER
MARIE SIMMONDS & JEREMY SIMMONDS
STUART HEARD & ROBYN-LEE HEARD
ALLAN MOFFAT & BILLIE-DEE MOFFAT
ROB FORSTER & RAY AZIZ
MELVYN MORTIMER & LUCY MORTIMER
STANLEY STEWART & ROY STEWART
MIKE GOUGH & DAWN GOUGH
JOHN HAWKES & JEANETTE HAWKES
PETER WHITE & JACKIE WHITE
KAREN YOUNG & NEIL YOUNG
ROSINA POCOCK
PETER WELLOCK & MYRNA WELLOCK



Period 5
Gold Distributors
Louise and David Wilson
Senior Distributors
Christopher and Sarah Smith



Kleeneze®

Bulk Sales

No.	Distributor Name	Sales	No.	Distributor Name	Sales	No.	Distributor Name	Sales
101	Stanley Stewart & Roy Stewart	39828	168	Ivan Darch	20589	235	Barry Bradbury & Cecilia Bradbury	13034
102	Gabrielle Broadstock & Paul Broadstock	39584	169	David Pope	20562	236	Jackie Bower & Stuart Bower	12922
103	Teresa Divers & Bryony Hayward	37393	170	Lesley Burroughs	19836	237	Craig Lomas & Linda Lomas	12899
104	Graham Hyde & Catherine Hyde	37354	171	David Wilson & Julie Knight	19652	238	Martyn Cunningham	12848
105	Debbie Gee & David White	36533	172	Debra Pusey & Oliver Pusey	19625	239	Stacy Beck & Jonathan Beck	12667
106	Roger Green & Barbara Green	36527	173	Marie Simmonds & Jeremy Simmonds	19348	240	Gerry Melaneph & Maureen McLoughlin	12570
107	Sharon Bird & Andrew Bird	36061	174	Elaine Spafford & Martin Spafford	19182	241	Colin Turnbull & Sarby Turnbull	12553
108	Eamonn Roe & Anne Roe	35578	175	Lisa Rooney & Simon Rooney	19070	242	Coleen Batchelor & Stephen Batchelor	12528
109	Mike Gough & Dawn Gough	35093	176	Conor Treanor & Linda Treanor	19021	243	Douglas Hamilton & Kirsteen Hamilton	12490
110	Kevin Rider	35076	177	Stephen Clark	18943	244	Gloria Davies & Clive Davies	12479
111	Alexandra Tuesley	34478	178	Norman Grundy & Joanne Grundy	18922	245	Steven Clements	12282
112	Keith Sandland & Helen Sandland	34460	179	Harold Fulton & Minnie Fulton	18234	246	Angela Burchell & Stephen Burchell	12271
113	John English & Wendy English	34086	180	Michael Allsop & Jennifer Allsop	18189	247	Georgina Gale & Phil Gale	12260
114	Sunil Popat	33374	181	Christine Sykes	18185	248	Tavis Taylor	12146
115	Paul Tawn & Clare Bason	33374	182	Terry Hodge & Jane Hodge	17815	249	Ian Parker & Carol Parker	12136
116	Caroline Thompson & Philip Thompson	33243	183	Gill Sepe & Donato Sepe	17593	250	Angela Wallace	12022
117	Christopher Reay & Lesley Coan	33135	184	Paul Melville	17379	251	Stephen Wilson & Marie Bell	11979
118	Amanda Holland & Andrew Holland	33043	185	Jen Luke & Garry Luke	16821	252	Julie Cotton & Neil Tomkinson	11964
119	Jay Singh	32426	186	Christine Foster & Jim Foster	16660	253	John Beesley & Karina Beesley	11960
120	Andrew Buxton & Laura Kelly	32268	187	Joseph Odonnell	16614	254	Gareth Duffy & Gil Duffy	11953
121	Richard Houseago & Vanadis Fox	32242	188	Paul Meikle	16538	255	David McCreath & Judith McCreath	11904
122	Su Bains & Jas Bains	32108	189	Steven Harding & Narissa Mather	16512	256	Arthur Cuthbert & Susan Cuthbert	11904
123	David Birtwistle & Angela Tonkin	32015	190	Christopher Smith & Sarah Smith	16408	257	Clive Currier & Bev Currier	11877
124	Melanie Wilson & Andrew Wilson	30889	191	David Rhodes & Christine Rhodes	16274	258	Gill Evans & Tim Evans	11792
125	John Webb & Kathryn Price	30783	192	John Gilham & Wendy Nimmo	16162	259	Bob Goulding & Diane Goulding	11724
126	Ron Speirs & Judy Speirs	30092	193	Kevin Sands	15998	260	Louise Puttick	11659
127	Steve Johnson & Rosemary Rowntree	29719	194	Steve Chambers & Cathy Chambers	15865	261	Tony Vallerine & Wendy Vallerine	11640
128	Derrick Longwright & Maria Longwright	29704	195	Helen Walsh & Andrew Walsh	15754	262	Adam Swire & Deborah Heron	11596
129	Toby Acton & Donna Gold	29680	196	Amelia Mchard & Hannah Mchard	15080	263	James White & Jane White	11502
130	Brian Manchester & Julie Templeton	29331	197	Alison Thomas & Kevin Thomas	14986	264	Tracey Payne & Harvey Kent	11486
131	James Curtis	28990	198	Paul Blaxall & Carolyn Blaxall	14957	265	Amy Warrington	11458
132	Alan Meldrum	28986	199	Elizabeth Pope & Jason Hardy	14941	266	Sharon Bullock & David Taylor	11327
133	Karim Karmali	28769	200	Jillian Griffiths & Peter Griffiths	14898	267	Linda Gower & Tony Gower	11263
134	Jennifer Amos & Martin Amos	28434	201	Michael Wallace & Janet Wallace	14846	268	Rosemary Day & Christopher Day	11242
135	Michael Laydon & Sandra Laydon	28333	202	Iain Swanston & Jackie Swanston	14785	269	Colin Sadler & Charlene Sadler	11230
136	Robert Wellock	28323	203	Heather Brown & Alan Brown	14750	270	Janet Mitchell & Andrew Mitchell	11191
137	Cindy Brown & David Brown	28237	204	Maria Treanor & Shane Treanor	14676	271	Leslie Harris & Moira Harris	11044
138	Graham Long & Georgina Long	28152	205	Brian Mooney & Sharon Treanor	14607	272	Stuart Hill	11044
139	Kerry Stonall & Paul Stonall	27663	206	Karen Boardman & Scott Boardman	14554	273	Gordon Davidson & Patrick Davidson	11026
140	Martin Bell & Caroline Roberts	27042	207	Julian Pike & Karen Pike	14521	274	Bill Caddy	10990
141	Gary Cooper & Jackie Norris	26372	208	Mikaela Brown & Andrew Brown	14505	275	Martina McGrath & James McGrath	10975
142	Stuart Heard & Robyn-Lee Heard	25919	209	Mark Law & Diana Searle	14391	276	June Love & David Love	10968
143	John Halsall & Janice Halsall	25756	210	Lyn Davies & Tony Davies	14203	277	Denys Harris & Laura Harris	10946
144	Denise Neal & Stephen Neal	25514	211	Catherine Lord & Stephen Lord	14117	278	David Bole & Lynn Bole	10858
145	Chantele Travis & Barry Travis	25111	212	Maria Kowalkowski & Lee Kowalkowski	14098	279	Christine Lappin	10839
146	Stuart McKibbin & Gail McKibbin	23967	213	Anthony Peacham & Susan Peacham	13978	280	Allan Ledwidge	10839
147	Andrew Ridley & Louise Lee	23905	214	Daisy Fickling & Richard Fickling	13959	281	Henry Crosby & Diana Crosby	10770
148	Ram Singh & Joginder Singh	23865	215	Robert Young & Clare Mears	13928	282	Margaret Jarman	10663
149	Nicola Neville & Jerome Neville	23422	216	John Smith	13585	283	Carole Sunter & James Sunter	10589
150	Andrew Meldrum & Ann Meldrum	22977	217	Sheila Fowler & Nigel Fowler	13572	284	Michael Godwin	10588
151	Georgina Goodger & Will Goodger	22973	218	James Dale & Claire Daniels	13539	285	Barbara Margaret Webb	10517
152	Peter Dutton & Sheryl Dutton	22786	219	Justin Rowe & Tracy Bell	13531	286	Terry Hayden	10465
153	Trish Fisher & Lee Fisher	22483	220	David Byatt & Janet Smith	13500	287	Neil Maclean & Susan Maclean	10456
154	Sakuntla Kalyan & Richard Lovesey	22450	221	Karen Jordan & Kenneth Rooney	13461	288	Bernie Klinger & Barbara Klinger	10443
155	Ezeparty Kleeneze	22253	222	Paul Flintoft	13326	289	Pamela Jarvis	10390
156	Seph Oconnell & Sarah Watson	22038	223	Christopher Conroy	13295	290	Sue Phoenix	10356
157	Karen Flitton & Peter Flitton	21948	224	Lorraine Balcombe & Ian Balcombe	13295	291	Jeffrey Topple & Frances Topple	10348
158	Barbara Ann Peachey & Alan John Peachey	21456	225	Daniel Marshall & Michelle Marshall	13289	292	Stephen Jessop	10255
159	Rhian Jones & E Anthony Jones	21226	226	Phil Curtis	13287	293	Robert Clifton & Jennifer Clifton	10239
160	Robert Dolan & Jacqueline Dolan	21181	227	Omran Zaman	13239	294	Sarah Philp & Timothy Philp	10212
161	Alison Ogden & Michael Ogden	21158	228	Veronica Nixon	13174	295	Stephen Gilbert & Rebecca Gilbert	10189
162	Linda Stanley & Ian Stanley	21024	229	Ann Coe & John Coe	13106	296	Frederick Mason & Karen Mason	10176
163	Laurence Wiseman & Rosemary Wiseman	20992	230	Richard Peuleve & Helen Peuleve	13097	297	John Morgan & Gilly Mc Crone	10174
164	Tony Fasulo & Julie White	20794	231	Lucinda Bennett & Nigel Manning	13082	298	Kathleen Watson	10163
165	Ian Clarke & Agnieszka Clarke	20613	232	Alnashir Ratanshi & Yasmin Ratanshi	13075	299	Javid Khan	10163
166	Timothy Pace & Tina Pace	20611	233	John Clements & Sophia Clements	13075	300	Lesley Davies & Wendy Meddleton	10147
167	Mark Wildman & Sarah Wildman	20611	234	Diane Owen & Geoff Owen	13052	301	Jane Connor & Andrew Connor	10103

See the inside back page for our TOP 100 achievers

No.	Distributor Name	Sales	No.	Distributor Name	Sales	No.	Distributor Name	Sales
302	Tim Sandom	10094	369	Roger Coupe & Gillian Coupe	8630	436	Gavin Thomson	7604
303	David Gerry & Jenny Gerry	10089	370	Michael Tolton & Julia Tolton	8602	437	David Hullah & Brenda Hullah	7599
304	Christopher Marshall & Lynne Marshall	10059	371	Sohail Ahmed	8589	438	Dean Copson & Flora Copson	7593
305	Seamus Houghton & Clare Houghton	10056	372	Geoff Taylor & Alison Moore	8577	439	Karl-Josef Mergler & Brigitte Mergler	7582
306	Jaqueline Mullings & Steven Mee	10023	373	Samantha Rushton & Dean Worrall	8571	440	Peter Abrahams & Angela Abrahams	7574
307	Yvonne Coffey	10017	374	Michael Walker & Michelle Anderson	8571	441	Sara Eyres & Christopher Burras	7564
308	Oswald Erick	10000	375	Joe Croll	8562	442	Colin John Francis & Sarah Marie Francis	7558
309	David Arapes & Paula Arapes	10000	376	Ann Searle & Philip Linsey	8562	443	Lorraine Collins & Mark Collins	7543
310	William Warrington & Jane Warrington	9932	377	Fay Roe & Andrew Roe	8561	444	Philip Palmer	7536
311	Sharon Davis & Craig Davis	9902	378	Christine Brennan & Ian Brennan	8546	445	Tom Forbes & Kathryn Forbes	7530
312	Gerard Tucker-Mawr & Claire Tucker-Mawr	9890	379	Kenneth Thomson	8482	446	Kodwo Anderson	7527
313	Andrew Hunt & Denise Hunt	9885	380	Mira Herman & Natalie Lofthouse	8477	447	Keith King & Veronica King	7527
314	Annette Bradley	9864	381	William Stevenson & Sharon Stevenson	8476	448	Kathleen Carolan & Dominic Carolan	7518
315	Stephen Shepherd & Laine Shepherd	9816	382	Melissa Squires & Ian Slade	8413	449	Sylvia Green & Gary Green	7436
316	Paul Tonkin & Joanne Heeraman	9790	383	Trevor Rawding & Janet Rawding	8394	450	Arthur Bennett & Irene Bennett	7420
317	Gareth Jones & Jeanette Jones	9786	384	Kim Atherton	8374	451	Toni Yates & Martin Webb	7415
318	Christopher Young & Helena Edwards	9786	385	Vincent Tsoi & Lorraine Tsoi	8362	452	Sarah Trim	7376
319	Carol Rowley & Frank Rowley	9780	386	Tony Brown & Julie Brown	8328	453	Chaitali Nath & Ajit Nath	7347
320	Sandra Ellis	9771	387	Cath Wilkinson & John Wilkinson	8323	454	Patrick Loftus & Helen Loftus	7282
321	Justine Giergiel & Steve Giergiel	9744	388	Susan Hook	8294	455	Isobel Orr & James Orr	7264
322	Louise Lewis & Paul Lewis	9694	389	Jim Smith & Vicky Smith	8286	456	Graham Carter & Lorna Carter	7199
323	Gerard Coste	9679	390	Michael Collin & Gwendoline Hannan	8284	457	Stephen Milne & Joyce Milne	7172
324	Lee Pattinson & Michelle Pattinson	9577	391	Chris Evans & Nicky Evans	8257	458	Raymond Kirkland & Susan Kirkland	7155
325	Caroline Harvey & Simon Harvey	9572	392	Marion Homer & Anthony Homer	8254	459	Emma McBride & Jamie Millar	7125
326	Clive Lennard & Pamela Lennard	9563	393	Peter Neesham & Caren Neesham	8208	460	Timothy Murphy	7049
327	Nichola Walmsley & David Walmsley	9521	394	David Luke & Elaine Luke	8168	461	Michael Mccaul & Diane Ruth Mccaul	7030
328	Raymond Satchell & Lorraine Satchell	9514	395	Jude Joyce & Steve Joyce	8153	462	Diana Schuch & Alan Ward	6998
329	Richard Fallowfield & Ranti Fallowfield	9506	396	Vanessa Hodgkinson & Mark Hodgkinson	8110	463	Mel Tyler & Glenn Tyler	6987
330	Susan Walton	9478	397	Bev Townsend & Dave Townsend	8076	464	Carol Ashmore & Simon Ashmore	6987
331	David Middleton	9464	398	Robert Annan & Rosemary Annan	8074	465	Andrew Williams & Cheryl Williams	6945
332	Ian Ball & Lynne Ball	9464	399	Alex Langler & Kathleen Langler	8015	466	Cliff Parker & Linda Parker	6913
333	Richard Scott	9464	400	David Jamieson	8005	467	Lesley Whittington & Gordon Whittington	6878
334	Mark Domoney	9464	401	Sarah Jenkins	8000	468	Beryl Wynter & Aaron Smalling	6850
335	Lorna Elliott & Jason Elliott	9464	402	Joanne Powell	7995	469	Richard Brownridge & Greta Brownridge	6820
336	Anita Morris	9457	403	Andrew Webber & Kerryann Perry	7978	470	Kevin Davies & Deborah Parker	6806
337	Louise Wellock & Nathan Sylvester	9432	404	Susan Coleman & Robert Holdford	7963	471	Emma Mackelden & Mark Mackelden	6798
338	Kate Lee & Nicola Spence	9428	405	Robert Gould	7960	472	Ryk Downes	6797
339	Kimberley Sunter	9388	406	Laura McLoughlin & George Kerr	7899	473	Michele Moss & Henry Moss	6774
340	Graham James & Christine James	9358	407	Sara Smith & Steven Smith	7867	474	Harry Hancock	6757
341	Darryl Allen	9357	408	Kira Thomas & Andrew Thomas	7865	475	Brian Holmwood & Diane Holmwood	6757
342	Sandra Brown	9357	409	Louise Wilson & David Wilson	7852	476	Austen Fawcett	6747
343	Peter Allan & Natalie Fawcett	9293	410	Jill Mason & David Mason	7834	477	David Potter	6745
344	Adam Humphrey & Coleen Humphrey	9255	411	Donna Warr & Charles Warr	7833	478	John Greenwood	6738
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